

LIST OF COMPANY DATA SHEETS:

"COMPANIES IN REGIONAL TOWNS SEEKING GROWTH IN THE MARINE INDUSTRY"





BACKGROUND

During 2018 and 2019, the Company Network of Regional Towns project has collected data sheets from companies interested in expanding their networks in the marine industry. Regional towns across Finland house companies with solid know-how which is not yet utilised to the fullest. We hope that this list of company data sheets will for its part help to match demand and supply within the extensive subcontractor network of the marine industry. The first two editions of the list of 126 data sheets were published in 2018. This is an updated version of that list which has been compiled in the Company Network of Regional Towns project.

The regional town network consists of some 50 towns which have their own spheres of influence but are not regional centres. Regional towns provide excellent operating environments for all kinds of growing businesses. The business service centres in each regional town support growing companies and assist in finding the know-how required.

For further information on the project and the list of company data sheets, contact:

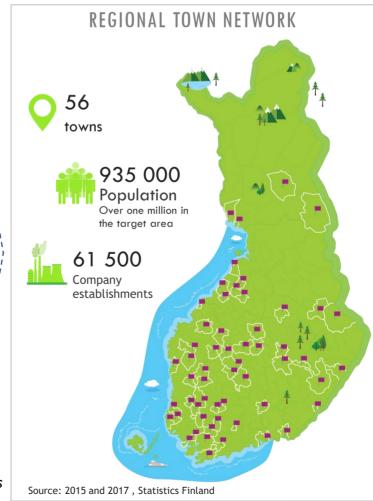
Project Manager Paavo Laaksonen
paavo.laaksonen[at]suupohja.fi; +358 40 653 1913

https://www.seutukaupunkiosaajat.fi/yritysverkostot
#seutukaupungit

Further information is also available at your local business service centres.

THE TOWNS IN THE REGIONAL TOWN NETWORK

Akaa, Alajärvi, Alavus, Forssa, Hamina, Heinola, Huittinen, Iisalmi, Ikaalinen, Imatra, Jämsä, Kalajoki, Kankaanpää, Kannus, Kauhajoki, Kauhava, Kemi, Kemijärvi, Keuruu, Kitee, Kokemäki, Kristiinankaupunki, Kurikka, Kuusamo, Laitila, Lieksa, Lohja, Loimaa, Loviisa, Mänttä-Vilppula, Nivala, Nurmes, Oulainen, Paimio, Parainen, Parkano, Pieksämäki, Pietarsaari, Raahe, Raasepori, Rauma, Riihimäki, Saarijärvi, Salo, Sastamala, Savonlinna, Somero, Suonenjoki, Tornio, Uusikaupunki, Valkeakoski, Varkaus, Viitasaari, Ylivieska, Ähtäri and Äänekoski

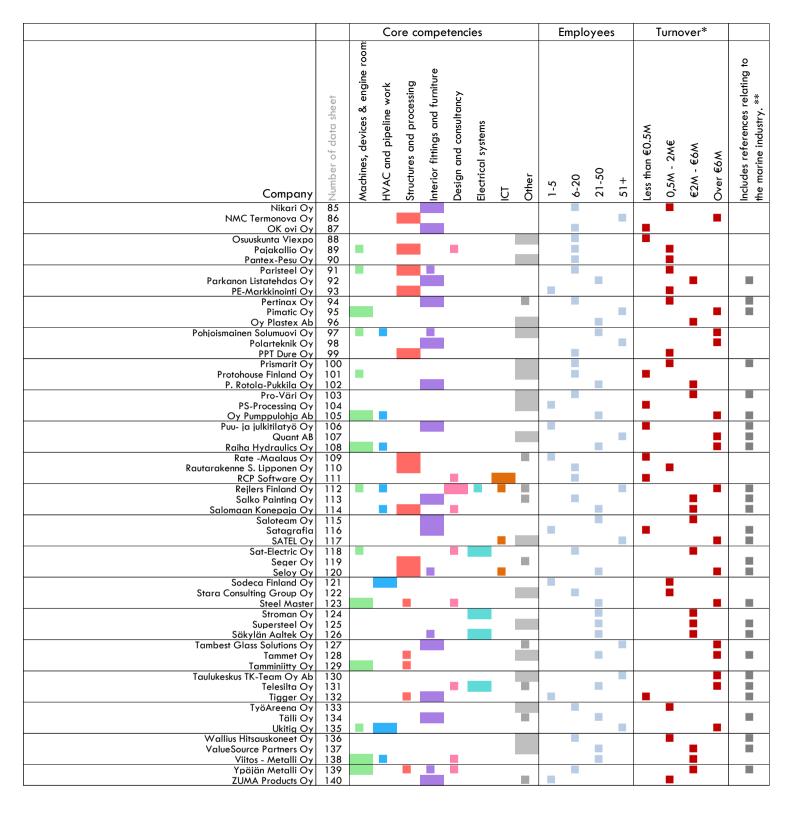




The list company data sheets can be downloaded from:

https://meriteollisuus.teknologiateollisuus.fi/fi/yleiskatsaukset

	Core competencies									Employees				Turnover*				
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	-ee	Machines, devices & engine rooms	work	essing	furniture	ancy												Includes references relating to the marine industry. **
	Number of data sheet	devices &	HVAC and pipeline work	Structures and processing	Interior fittings and furniture	Design and consultancy	Electrical systems							Less than €0.5M	W€	€	_	Includes references marine industry. **
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Company		Mac	¥ Y Y	Struc	Inter	Desig	Elect	<u>5</u>	Other	1-5	6-20	21-50	51+	Less	0,5/	€2∧	Ove	Inclu
3DTech Oy Ahmotuote Oy	1 2 3																	
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Elobit Automation Oy Elopart Oy	23 24																	
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Main competence Other competencies

^{*} Turnover mostly for 2018.

^{**} The column shows companies which have included clear references relating to the marine industry in their data sheets or in connection with which the references are obvious.



3DTech Oy is a company specialising in industrial 3D printing solutions and the development of 3D technology. Our range of services covers 3D printing, including contract manufacturing, 3D scanning, 3D design and modeling as well as consultancy. We help companies to identify how they can utilise 3D technology to boost their business or manufacturing and product development processes. Our strengths are rapid and agile service as well as an extensive cooperation network which guarantees that we are able to offer the optimal 3D solution for each client's specific needs.

Company name: 3DTech Oy

Address: Hyvoninkatu 1

FI-24240 Salo

FI-24240 Said

Website: www.3dtech.fi

Established in: 2013

Number of employees: 9

Turnover (2018): €235 000

Contact person: Sales & Marketing Manager

Riitta Noponen +358 40 801 9185 riitta.noponen@3dtech.fi

Core competencies:

- 3D printing
- 3D design
- 3D modeling
- 3D consultation
- Contract manufacturing
- 3D technology development, especially bio and multi-material printing

References:

• Our clientele consists of a large group of companies of different sizes in various fields of industry.



Company name: Ahmotuote Oy

Address: Ahertajankaarto 19

FI-74130 lisalmi

Website: www.ahmotuote.fi

Established in: 1985 Number of employees: 33 Turnover (2017): €4 M

Contact person:

CEO

Kimmo Taskinen +358 17 820 2100

kimmo.taskinen@ahmotuote.fi

Ahmotuote Oy is a company established in 1985 in Iisalmi, Finland, which manufactures power transmission components and machinery parts. In 2017, our turnover was 4.2 million euros and we employed 33 persons. Our production and business premises cover 4000 m2.

Core competencies:

- Grinded gear wheels
- Milled gear wheels and racks
- Splined sleeves
- Gear shafts
- Internal gear rings
- Worm wheels and screws
- Flanges and shafts
- Other ordinary machinery parts

- Global machine and equipment building industries:
 - Manufacturers of forest machinery and paper machines
 - Manufacturers of valves for the oil, gas and process industries
 - Manufacturers of mining and tunnelling machines
 - Manufacturers of industrial gears
 - Defence equipment industry
 - Various machine builders



We are experts in woodworking. Our main business includes stairs, handrails and solid wood furniture as well as prototypes and product models. Our modern and versatile machinery facilitates the manufacture of high-quality products.

Company name: Ala-Heikkilä Jarmo Tmi

Address: Viitatie 10

FI-61800 Kauhajoki

Website: www.a-h.fi

Established in: 2002

Number of employees: 1-2

Turnover (2018): <€100 000

Contact person:

Managing Director Jarmo Ala-Heikkilä +358 50 595 0300

<u>jarmo.alaheikkila@gmail.com</u>

Core competencies:

- Manufacture of wood products
- Manufacture of furniture

- Models and prototypes for international corporations
- White wood, sales counters and furniture
- Numerous interior stairs with handrails for private homes and corporate clients



Company name: Al-Men Oy

Address: Mäkeläntie 5

FI-62830 Luoma-aho

Website: www.al-men.fi

Established in: 1999 Number of employees: 20

Turnover (2018): €2.3 M

Contact persons:

Sales Director Production Manager

Juhani Pohjus Antti Pokela

+358 50 412 2199 +358 50 304 8557

juhani.pohjus@al-men.fi antti.pokela@al-men.fi

Our main products include CNC machining of aluminium profiles, aluminium welding, profile bending and various kinds of assembly work. Thanks to our close-knit partner network, our clients can be offered the entire production process under one roof.

Al-Men Oy is a member of the La Alucenter expertise network consisting of top-tier professionals in aluminium processing. Through this network, we are able to offer our clients versatile further processing solutions.

Our new Emmegi Satellite XT machining centre, allowing machining lengths exceeding 15 metres, makes it possible to work on even longer, larger and more versatile work pieces. At the same time, the latest technical innovations take the efficiency and flexibility of our production to a new level. This machine will be our fifth 5-axis CNC machining centre.

Core competencies:

- Machining of aluminium profiles
- Aluminium welding
- Aluminium profile bending

References:

Several deliveries to Finnish marine industry operators



Company name: Alumech Oy
Address: Vimpelintie 663

FI-62830 Luoma-aho

Website: www.alumech.fi

Established in: 2008 Number of employees: 30 Turnover (2018): €3 M

Contact persons:

Managing Director Sales Director Pasi Kalliomäki Esa Pyöriä

+358 40 738 9070 +358 50 540 3910 pasi.kalliomaki@alumech.fi esa.pyoria@alumech.fi

Alumech offers demanding aluminium and stainless steel structures as well as mechanical and electrical assemblies. We also use the Friction Stir Welding method in our welding production. Through our strong cooperation network we are able to deliver even large entities. Our production plants are located in Finland and Poland. Our service concept further includes labour leasing and installation services, mainly in Europe. We offer top professionals in various fields to serve different customer needs.

Alumech is your strategic partner in demanding system supplies.

Core competencies:

- Aluminium and stainless steel welding
- · Friction stir welding
- Mechanical and electrical assemblies
- Installations
- Part manufacturing
- Machining
- Design
- Labour leasing

References:

Our wide customer base consists of international operators in the marine, energy and electronics industries as well as the boat, railroad and logistics industries.



AluSteel is a steel service centre located in the port of Uusikaupunki engaged in steel coil sheeting, steel imports and other services related to plate steel. Our clients include subcontracting cutters, mechanical engineers, the building industry and the shipbuilding industry.

Company name: Oy AluSteel Ab
Address: Telakkatie 4

FI-23500 Uusikaupunki

Website: www.alusteel.fi

Established in: 2004 Number of employees: 45

Turnover (2018): M€ 23

Contact person:

Sales Manager Managing Director

Teemu Antila Pekka Putro

+358 44 046 0410 +358 40 722 4500 teemu.antila@alusteel.fi pekka.putro@alusteel.fi

Core competencies:

- standard size and cut-to-size steel plates
- laser and plasma cutting services
- bending of heavy plate sections
- wholesale of steels
- production and storage services

- cut-to-size steel plates for pipings, chimneys and containers
- prefabrication of stainless and aluminium plate sections
- weatherproof steels
- shipbuilding steels



AmiPro Service is a full-service software company. Our main product is the EASY-PRO ERP-System which serves companies of all sizes and particularly operators requiring close project management. We also provide comprehensive financial management software and accounting services required by companies. Our client-focused and professional way of working and reliable software guarantee that we are a reliable partner for your company. We have been granted the Key Flag Symbol for Finnish services. We are based in both Laitila and Turku in southwest Finland.

Company name: AmiPro Service Oy

Address: Fl-Kaivolantie 8

23800 Laitila

Website: www.amiproservice.fi

Established in: 2011 Number of employees: 9

Turnover (2018): € 424 000

Contact person:

Marketing Manager

Anne Kuusisto

+358 44 025 5723 anne.kuusisto@amipro.fi

Core competencies:

- EASY-PRO® ERP-Systems
- Financial management services
- ICT services from computers to servers and their maintenance
- Consultancy and training
- Software development
- Software and equipment
- Marketing: content generation, web communication, social media services



Amitec Oy is a Finnish technology company which helps industries improve their efficiency with its products and services. Our core expertise lies in process and material handling solutions, stainless materials as well as industrial equipment and services requiring a high level of hygiene.

We offer industries a comprehensive service throughout the life cycle of industrial plants. You can rely on us in every aspect of your business operations. We are a partner with a positive attitude and a will to be of service.

Company name: Amitec Oy

Address: Garpintie 270

FI-23800 Laitila

Website: www.amitec.fi

Established in: 1984

Number of employees: 38
Turnover (2018): M€ 17

Contact persons:

Project Manager Sales Consultant Marko Mesiäislehto Mikko Nurminen +358 40 300 2240 +358 40 300 2267

marko.mesiaislehto@amitec.fi mikko.nurminen@amitec.fi

Core competencies:

- Industrial pipings
- Manufacture and installation of steel structures
- Industrial service and maintenance services
- Prefabrication of industrial products of steel and their agency
- Project planning and management
- Versatile expert services for industry

- Valio, Atria, Elopak
- Juustoportti, Valmet, Du Pont
- UPM, Metso, Dow, Orion Pharma



Antti Marine develops, designs and manufactures B-class cabin and interior doors. The customer-oriented approach of our operations is based on understanding customers' requirements and wishes as well as on high-quality operations and products. All our B-class products are MED & USCG certified. Our operations are based on the ISO 9001:2015 certified quality system.

Core competencies:

Our core competencies include sound reducing door structures for cruise and passenger ships and long-term experience in demanding project deliveries. We also deliver interior doors for other types of ships and for offshore accommodation modules. We have a wide range of door types from standard doors to special cabin doors.

Company name: Antti-Teollisuus Oy

Address: Koskentie 89

FI-25340 Kanunki

Website: https://antti-teollisuus.fi/en/marine/home

Established in: 1952 Number of employees: 130

Turnover (2018): €21 600 000

101110 VC1 (2010). 621 000 000

Contact person: Commercial Director

Markko Takkinen +358 44 774 4735

markko.takkinen@antti-teollisuus.fi

- TUI Mein Schiff, cabin doors
- Costa Smeralda, cabin doors
- Carnival Mardi Gras, cabin doors
- AIDAnova, cabin and interior doors
- Dream Cruises, cabin and interior doors
- NCL Breakaway & Breakaway+, cabin and interior doors
- Celebrity Cruises Quantum & Edge, cabin and interior doors
- P&O lona, cabin and interior doors
- Genting Global cabin doors



Company name: Apuwatti Oy

Address: Päntäneentie 3

FI-61800 Kauhajoki

Website: www.apuwatti.fi

www.lannenohutlevy.fi

Established in: 1978 Number of employees: 30

Turnover (2018): M€ 3.1

Contact persons:

Managing Director Chairman of the Board
Jarke Wieczorek Hannu Järvensivu

+358 50 405 1769 +358 40 578 7447

jarke@apuwatti.fi hannu.jarvensivu@apuwatti.fi

Apuwatti Oy / Lännen Ohutlevy is at its best in small series production of demanding sheet metal products. Our production consists mainly of components for the electrical industry and aerial platform trucks, sheet metal products for interior decoration and fixtures for sanitary facilities. The materials used most often in our production are stainless steel, different types of black and galvanised steel, aluminium and PVC plastics. A considerable part of our production also includes assembling products ready for mounting on site.

In addition to sheet metal production, Apuwatti Oy is extensively engaged in switchboard manufacture and different types of electrical installation work in industry and on construction sites. Should the need arise, for example, for producing different electrotechnical entities, our company is able to provide their production, assembly and installation as an overall package.

Core competencies:

- Exacting sheet metal products for interior decoration and outdoors
- Electrotechnical sheet metal products
- Design of sheet metal products
- Assembly of switchboards and automation cabinets
- Electrical installations

- Väinö Korpinen Oy (sanitary fixtures of sheet metal)
- Bronto Skylift Oy (structures for aerial platform trucks)
- UTU Oy (electrotechnical sheet metal products)
- Merima Oy (interior decoration products and outdoor structures for the maritime industry)
- Kaefer Oy (interior decoration products and outdoor structures for the maritime industry)
- Pesmel Oy (manufacture and mounting of automation cabinets on site)



Company name: Artome Oy

Address: Paimenkuja 5

FI-18100 Heinola

Website: www.artome.fi

Established in: 2016

Number of employees: 6

Turnover (2018): €350000

Contact persons:

CEO CCO

Riku Marttinen Toni Parikka +358 40 515 1243 +358 40 529 1821 riku@artome.fi toni@artome.fi Our company is revolutionising the outdated furniture industry. We are smart furniture manufacturers to the core.

We can offer cruise ships furniture solutions designed for hotels with seamlessly integrated top-quality sound systems and a 100 inch picture through a laser projector. End-users will be able to reflect the service they wish, such as Netflix or YouTube, with their mobile devices on the wall through a piece of furniture. We operate on order and with a strong emphasis on supervision of the subcontractor network and assembly.

Core competencies:

- Sound reproduction know-how
- Management of furniture subcontractor network
- Project management
- Manufacture of furniture designed and produced for clients by our own designer
- Innovation
- We can make wood sound and thus hide a sound system in a piece of furniture, wall or the like.

- Sokos Hotels, hotel rooms
- Scandic Hotels, conference room
- Isku Koti Oy's main retailer
- · Conference room solutions for the town of Heinola



Company name: Arvo Piiroinen Oy

Address: Tehdaskatu 28

FI-24100 Salo

Website: www.piiroinen.com

Established in: 1949 Number of employees: 100

Turnover (2017): €10 000 000

Contact person: Sales Manager; Furniture&Special Projects •

Johanna Mattila +358 44 770 6114

johanna.mattila@piiroinen.com

PIIROINEN is a Finnish family business established in 1949 and based in Salo in Southwest Finland, now employing some 100 professionals. We operate in several mutually supportive lines of business: manufacture of metal components, metal plating, form pressing and upholstering services. We have long-term experience in the manufacture and design of furniture for public spaces, auditoriums and spectator stands. Thanks to our different seamlessly operating lines of business, we are able to offer our clients comprehensive services on the turnkey principle.

Our operations comply with the quality requirements of the ISO 9001:2000 standard.

We also act responsibly as concerns the environment. We recycle the process waters from production in our own water purification plant and produce heating energy in our own bio-heating plant which is fuelled with Finnish wood pellets. The environmental load of our production is also reduced by a phosphate-free pretreatment process in powder coating based on nanoceramics and bright chromium plating with trivalent chrome.

Core competencies:

- Machining of tubular metal components
- Versatile plating knowhow and possibility for testing plating
- Form pressing of wood veneer (incl. processing of 3D veneer)
- Furniture for public spaces which can be flexibly varied with different material and surface treatment alternatives according to the client's needs
- Auditorium and theatre furniture (seats and tables)
- Product development and manufacture of special furniture and interior decoration constructions
- Utilisation of our extensive and skillful partner network

- Furniture for public spaces: The Mežaparks great bandstand, Riga, Bolshoi Ice Dome;
 Aarhus concert hall, Domus Media hall's auditorium, university of Oslo, Niemicampus, Lahti
- Individual pieces of furniture: Nike, Hilton Hotels, Disneyworld, L'Oréal, Nokia, Fazer, Cambridge University, Hosei University, Estonian National Museum, Kiasma Art Museum in Helsinki, HUS Helsinki University Hospital, Kakola Yhtiöt Oy, Costa Smeralda.
- Subcontracting and contract manufacturing: Several international hospital, medical and laboratory instrument manufacturers (metal component manufacture, metal plating); numerous manufacturers of measuring instruments and equipment (metal plating); contract manufacturing clients worldwide (product design, manufacture, assembly and delivery directly to end customers)



Company name: ATI-Teräs Oy

Address: Timontie 2

FI-31600 Jokioinen

Website: www.ati-teras.fi

Established in: 1988 Number of employees: 5

Turnover (2018): €410 000

Contact person: Timo Juvankoski

Managing Director +358 50 0465 338

timo.juvankoski@ati-teras.fi

ATI-Teräs Oy is a metalworking company established in 1988 and located in the Jokioinen industrial area near Forssa in Finland. We operate in our own premises, which include production facilities covering some 1700 m². The company's machinery enables us to carry out various kinds of metal and sheet metal construction work. We also have our own abrasive blasting plant. Our main form of operation is work made to order, for example, in mechanical engineering and for the marine, vehicle and construction industries.

Core competencies:

- Sheet metal work
- Metal structures
- Machine and equipment building

- Paramet Konepaja Oy
- Pintos
- Forssan Metallityöt



Company name: Auramarine Ltd

Address: Keskiläntie 1

FI-20660 Littoinen

Website: www.auramarine.com

Established in: 1974 Number of employees: 108

Turnover (2018): €20.6 M

Contact person:

Marketing Manager

Outi Jokinen

+358 204 86 5030

marketing@auramarine.com

Auramarine is globally recognised as a leading provider of fuel supply and handling systems for marine and power plant engines.

Our clients include engine manufacturers, shippards, shipping companies, ship operators and power plant operators.

For the operational reliability of a ship or power plant, fuel supply units are an essential part of the fuel system. They ensure that a fuel's condition continuously meets engine-specific requirements. We can provide efficient, safe and reliable solutions for the specific needs of every client and meet clients' maintenance and spare part needs globally. We also offer consultancy, design services and equipment for fuel system upgrades. Since 1974, Auramarine has delivered over 15,000 fuel supply and auxiliary units for engines. Auramarine's facilities are located in Lieto, Finland and Shanghai (plant). Our representative network covers over 25 countries.

We have the following certificates: ISO 9001-2015, ISO 14001-2015, OHSAS 18001-2007

Auramarine is a part of the Rauma-based Hollming Group.

Core competencies:

- Fuel supply units
- Cooling water units
- Dual-fuel supply systems
- Lubricating oil units
- Lifecycle services (maintenance, repairs, spare parts, modernisations)

References:

approx. 15,000 fuel supply units delivered since 1974.



Company name: Björnsteel Oy

Address: Horontie 1510,

FI-64740 Horo

Website: www.bjornsteel.com

Established in: 1948
Number of employees: 13
Turnover (2018): €1.6 M

Contact persons:

Managing Director Export Manager

Marko Björni Eija-Sievi Korte

+358 50 386 4837 +358 6 387 5750

bjorni@bjornsteel.com bjorni@bjornsteel.com

Good and reliable cooperation on offer! We are a metalworking company located in South Ostrobothnia in Finland. We have decades of experience in subcontracting work for large companies such as KONE and Wärtsilä.

We offer our clients:

- quality
- reliability
- competitive prices

Our business is based on strong know-how, long-standing partnerships and continuous development of our operations. The ISO9001:2015, ISO14001:2015 and EN1090 certificates (Lloyd's) guarantee high quality and reliable deliveries.

Core competencies:

- Machining
- Welding
- Surface treatment

- KONE
- Wärtsilä



Company name: Coolcenter Forssa Oy

Address: Kuivakorventie 1

FI-30300 Forssa

Website: www.coolcenter.fi

Established in: 2008

Number of employees: 10

Turnover (2018): M€ 1.3

Contact persons:

Managing Director Sales Director Sauli Hakala Marika Mäntylä

+358 50 560 3114 +358 50 372 6713

sauli.hakala@coolcenter.fi marika.mantyla@coolcenter.fi

Coolcenter Forssa Ltd is a private Finnish company specialized in manufacturing high-quality cooling equipment.

We operate as an original equipment manufacturer (OEM) for variety of different cooling technology products representing several industry fields. In addition to our OEM products we are specialized in producing customized cooling vitrines for wine, tobacco products and retail. To fulfill our own product range we also co-operate with well known commercial cooler and freezer manufacturers in Europe by importing their poduct range. Our customers are mainly cooling equipment manufacturers or distributors, retail and horeca chains or food&beverage industry.

With our highly skilled R&D team we can develope and design completely customized solutions. Our production and supply chain offers wide flexibility - Smallest production serie can consist only one single unit. Our factory is located in Forssa Southern Finland, close to all major cities.

Coolcenter Forssa is the optimal manufacturing partner in projects where customer specifications are the top priority.

Core competencies:

- Manufacturing customized refrigerated showcases, wine vitrines
- Manufacturing special cooling equipment
- OEM manufacturing for industrial partners

- Viessmann
- Merima Oy
- Orsap Oy
- Avantopool Oy
- Laukamo Oy
- Stera Technologies Oy
- Biolan Oy
- Separett Oy
- Framery Oy



Company name: CRC Industries Finland Oy

Address: PL 62

FI-08101 LOHJA

Website: www.crceurope.com

Established in: 1958

Number of employees: 6

Turnover (2018): €3.8 M

Contact persons:

Managing Director Sales Manager
Hannu Kaunismäki Jukka Kortesmäki
+358 193 2921 +358 44 329 2203

info.fi@crcind.com jukka.kortesmaki@crcind.com

CRC Industries delivers chemical products worldwide for industrial manufacture and maintenance as well as electronics production. CRC Industries Europe holds, among others, ISO 9001 certification. In addition to cleaning, lubrication and anti-corrosion products, we also produce adhesives and locking compounds, anti-spatter products for welding, release agents and numerous special products for car maintenance. We are committed to delivering only high-quality products, always adhering to the strictest guidelines for quality at every stage in research, product development and manufacture. We are also committed to striving for even stricter goals regarding safety and the environment. In addition, CRC is continuously developing new products and refining old ones to meet our clients needs even better.

Up-to-date detailed product data, technical data and safety data sheets are available on our website www.crcind.com.

Once you've tried, you'll know why CRC is the most popular one!

Core competencies:

- Protection against corrosion from temporary up to class C5 M
- Spatter protection for welding
- Crack detection (certified up tp 50 mµ)
- Cleaning and washing agents from manufacture to delivery
- NSF approved products
- Sprays with non-flammable propellants
- Bulk 5, 20 ja 200 L labels and material safety data sheets include 31 different language versions
- Inexpensive locking compounds

References:

Worldwide leader in deliveries



Danish modern classic furniture designed by Hans J. Wegner (www.getama.dk, www.stouby.com).

Body-tinted plastic finishing mouldings by Viamont Oy, also including foil-wrapped mouldings with aluminium, oak, mahogany texture, flamboyant finish, etc.

Rapid delivery.

We are suppliers of Arctech Helsinki Shipyard Oy.

Company name: Dan-Fin Trading Oy

Address: Tekeväntie 11

FI-18300 Heinola

Website: www.danfin-trading.com

Established in: 2004

Number of employees: 1

Turnover (2018): € 15 000

Contact person:

Managing Director Ann Lisbeth Antin +358 40 861 8962

ann.antin@danfin-trading.com

Core competencies:

- Modern classic design furniture for interior decoration, main designer Hans J.
 Wegner
- Plastic finishing mouldings for interior decoration

References:

Turun Aluesairaala (Turku regional hospital)



Company name: Defour Oy

Address: Mustionkatu 2

FI-20750 Turku

Website: www.defour.fi

Established in: 2009

Number of employees: 11

Turnover (2018): € 1,9 M

Contact person: Managing Director

Petri Perälä

+358 40 553 2504 petri.perala@defour.fi **Defour** is a flexible and reliable partner for product development, productisation and product industrialisation. We specialise in the product development of exacting products and devices of which we have several years' experience through numerous projects in various industrial sectors. Our projects relate to products and systems for demanding users, challenging conditions and regulated sectors.

Our services cover the entire life cycle of product development from idea to production.

We are a Finnish company serving clients both locally and globally.

Core competencies:

- Design services, product testing, verification, design for manufacturing, various production instructions, assembly instructions, production machinery and production accessories, such as jigs and tools
- Design and funcionality planning
- Industrialisation

- Production equipment
- Device control units
- Marine antennas
- Security products
- Sensor applications
- Assembly, maintenance and use instructions
- Health technology industry





Dekotel Coating Oy specialises in high-quality wear-resistant decorative coatings for interior surface materials and products for public spaces.

Our goal is to transfer any type visual image (e.g. pictures, graphics, patterns, colours) our clients desire on any material (e.g. stainless steel, aluminium, steel, glass, laminate, ceramic tiles, vinyl, wallpaper) or on any product (e.g. beams, profiles, pillars) without any limitations regarding the image, the material or a technical property.

Since 2004, Dekotel Coating Oy has provided decorative interior surface materials and design know-how to cruise ship projects worldwide (shipyards in Finland, Germany, France, the USA, Italy and Japan). The projects have included materials and products for both public areas and cabins on the ships. We work in close cooperation with architects, designers, shipowners, shipyards, turnkey suppliers and product manufacturers.

Company name: Dekotel Coating Oy

Address: Hepolammentie 25

FI-08680 Lohja

Website: www.dekotel.com

Established in: 2004
Number of employees: <10

Turnover (2018): €1.2 M

Contact persons:

Marketing, Marine/

Interior Division Sales Director Milla Kulmalainen Jouni Vierto

+358 20 773 9390

 $\underline{milla.kulmalainen@dekotel.com} \hspace{0.1cm} \underline{jouni.vierto@dekotel.com} \hspace{0.1cm} \underline{jouni.vierto@dekotel.com}$

Core competencies:

- High-quality, wear-resistant decorative surface materials and decorative coatings for different products for interior design projects of public spaces (indoor and outdoor spaces).
- Design services

- Deliveries to the shipbuilding industry since 2004 (refitting and new building)
- Meyer Werft, Meyer Turku, STX France, Fincantieri, Mitsubishi Shipyard, Grand Bahama Yard, Aker Yards, STX Finland



Company name: DeToK Tmi Maarit Vihiniemi

Address: Vilhonkatu 8 (Plaza II, 3rd floor)

FI-24100 Salo

Website: https://detok.fi

Established in: 2017

Number of employees: 1

Contact person: Entrepreneur

Maarit Vihiniemi +358 44 383 8695

maarit.vihiniemi@detok.fi

DeToK's work supervision makes possible a multi-level learning process by means of which superiors, employees and the whole working community are able to critically review and improve their own actions. Issues relating to work are discussed in equal interaction between the supervisor and those being supervised. Work supervision provides a framework for examining work and procedures, where new forms of cooperation and methods as well as inspiration for improvement may be found.

Feedback from clients:

"Through conversation and good questions and elaboration one's own views become structured and produce ideas which can be put to use in one's own work. In some cases, it also reassures that one has made the right decisions or encourages to try a different approach. On the basis of conversation, one's own ideas and views also become more structured and thus help one to move forward in one's own actions." (Six work supervision sessions for superiors within six months)

"The topics talked about "LIVED", in other words things progressed. Work supervison gave strength to move on with things. I liked your calm and encouraging style and the way you listened."

(Eight group work supervision sessions within eight months)

"I feel that I was properly heard in work supervision. Personally, I got ideas which I was able to put to practice in my work. Thanks to the work supervision, we started to talk more openly and honestly about the emotional states and challenges occurring in our work."

(Eight group work supervision sessions within eight months)

Core competencies:

- Individual training for superiors
- Supporting personnel to manage changes
- Developing leadership
- Well-being at work



Elftec is a leading expert in power transmission, specialising in brake and coupling technology. We offer our clients high-quality products by the German manufacturer Chr. Mayr GmbH.

Company name: Oy Elftec Ab

Address: Svedjavägen 65,

FI-10520 Tenala

Website: www.elftec.fi

Established in: 1989

Numbef of employees: 3

Turnover (2018): €822 000 M

Contact person:

Managing Director

Camilla Elf

+358 19 245 0345 camilla.elf@elftec.fi

Core competencies:

- The products are used primarily in electrically powered machines and machine tools
- Wind power plants
- Material handling systems
- Elevators
- Stage technology
- Harbour cranes
- Offshore and shipbuilding industry

References:

• The Rising Tide bar's mechanics for all Oasis class ships (Oasis, Allure, Harmony and Symphony of the Seas).



Company name: Elobit Automation Oy

Address: Dagsmarkintie 36

Fl-64350 Karijoki

Website: www.elobitautomation.fi

Established in: 2018

Number of employees: 2 Turnover (2018):

Contact person:

Managing Director Juha Nikkinen

+358 50 303 0830

juha.nikkinen@elobitautomation.fi

The main activity of Elobit Automation Oy is electrical and automation design for industry. Our clientele ranges from machine and equipment manufacturers to the paper, chemical and sawmill industries. With the growth of the company, experience has also been gained, among others, of ventilation automation design for ships. The bulk of the company's experience has, however, been gained from overseas commissions in client projects.

Core competencies:

- PLC programming with various manufacturers' tools S7/Tia, Allen Bradley, Schneider etc.
- Electrical design CADS
- Motoman industrial robot programming
- Commissioning
- Supervisory and managerial duties

- Ravago Building Solutions UK
- Ukrainian Holding Sawmill Company (UHLK)
- Pesmel Oy
- Amitec Oy
- Apollo tyres
- Dow Chemical
- Avery Dennison
- Valmet Automotive
- Tine Norway
- UPM-Kymmene Oyj



Our main competence area is global outsourcing activities. We are part of an international competence network. We supply materials, parts and pre-assembled components for different sectors of industry. Our services cover the entire logistical chain from order to delivery. If required, we will also take care of storage or recall deliveries according to the Lean principle.

Company name: Elopart Oy

Address: Saksankatu 1

FI-30100 Forssa

Website: www.elopart.com

Established in: 2008 Number of employees: 5

Turnover (2018): M€ 1

Contact person:

Managing Director Vesa Ylösmäki +358 40 726 4509

vesa.ylosmaki@elopart.com

Core competencies:

International outsourcing activities

References:

Shipbuilding industry, railways, several international OEM businesses



A company with quality and environmental certification operating throughout Southern Finland. We specialise in recycling different waste materials for reuse which means considerable savings in waste management costs for our clients.

Company name: Envor Recycling Oy

Address: Häiviäntie 26

FI-30100 Forssa

Website: www.envor.fi

Established in: 1964

Number of employees: 8

Turnover (2018): €1.6 M

Contact person: Unit Manager

Kirsi Laine-Mäki +358 40 508 0032 kirsi.laine@envor.fi

Core competencies:

- scrap metal, cardboard, paper, biowaste, energy and construction waste
- clean collection containers and the right solutions for different materials
- decades of experience in this sector
- consultancy and statistics
- resale of discarded batches
- efficient transport and emptying services

- Hemiva Installation
- Stera Technologies Oy



Core competencies:

All types of technical insulation

Cold, heat, sound and fire insulation/protection solutions

Know-how on the properties of materials and applications

We have 25 years of experience in technical insulation and

steel and other coating components are supplied to clients.

materials. Eraso Oy specialises in the manufacture and installation of high-quality insulation. Our aim is to be a top tier business in the technical insulation sector. Repair, maintenance and renewal of insulations and coatings also belong to our service range. Stainless

 Engineer training (Satakunta University of Applied Sciences 2000-2004) and international experience on the installation of technical insulations

Language skills: English, Swedish, Norwegian

 Core competence is based on Petri's career (11 years) in the service of the technical insulation manufacturers Saint-Gobain, Isover and Armacell GmbH.

References:

Herkkujuustola, Mouhijärvi

Proins Oy (Alfa laval container / Wärtsilä)

Company name: Eraso Oy

Address: Soperontie 79

FI-38460 Sastamala

Website: www.eraso.fi

Established in: 2017

Number of employees: 3

Turnover (2018): € 355 000

Contact person:

Insulation expert Petri Ojanen

+358 400 364 430

petri@eraso.fi



Company name: Esko Group Oy

Address: Erkkilänkuja 5

Fl-66440 Tervajoki

Website: www.eskogroup.fi

Established in: 2016

Number of employees: 6

Turnover (2018): €333 000

Contact persons:

Managing Director Production Manager

Teemu Esko Vesa Esko

+358 44 981 1404 +358 50 330 4534 teemu@eskogroup.fi

Esko Group Oy is a machine shop with extensive engineering expertise and a passion for growth. We are a reliable supplier always focussing on excellent quality.

Our component manufacture is based on machining methods. We machine all machinable materials.

Our machine shop has versatile machinery for a wide range of machining applications (see: www.eskogroup.fi/konekanta). In addition to mechnical assemblies, we also deliver electric and electromechanical assemblies. Our company has \$1 level electrical engineering contractor qualifications.

For the marine industry we have delivered, for example, machined piece goods. We also have expertise for handling stainless steel and acid-proof steel.

Core competencies:

- Machining
- Mechanical and electrical assembly
- Subsystems

- Cimcorp Oy
- Alteams Oy
- Robotion Ltd
- T-Drill Oy
- CO-Automation Oy
- Pesmel Oy
- MSK Cabins Oy



My company's field of activity is safety planning, specifically ATEX planning and ATEX training.

Company name: Exvira Oy

Address: Mäkihaantie 9

FI-09430 Saukkola

Website: www.exvira.fi

Established in: 2010

Number of employees: 1

Turnover (2018): €195 000

Contact person:

Managing Director Pauli Korhonen +358 40 562 6099 pauli@exvira.fi

Core competencies:

- Explosion protection documents
- Risk assessment
- ATEX training
- Auditing of potentially explosive premises

- Technip Offshore Finland Pori
- Explosion protection documents and ATEX training



Based in Forssa, Finland, Finngra Oy has served clients by engraving signs since 1987.

As a pioneer and developer in its own field, Finngra Oy is a concept among its clientele.

Thanks to its strong know-how, the company has for several years held the position of market leader for signs used in industrial process installations.

Company name: Finngra Oy

Address: Puuvillakatu 4 C 5

FI-30100 Forssa

Website: www.finngra.fi

Established in: 1987

siublisheu III. 1707

Number of employees: 4

Turnover (2018): €460 000

Contact person:

Jukka Kinos

Owner

+358 50 590 1444 jukka.kinos@finngra.fi

Core competencies:

Sign engraving

- Caverion Suomi Oy
- Are Oy
- Insta Group
- Arctech Helsinki Shipyard Oy
- ABB Oy
- Bilfinger
- Active client register of approximately 600 clients



Core competencies: Wide range of materials

Sealing type design and rapid product testing (3D printing)

We provide customer-specific sealing solutions for industry. Design assistance and our own tool

manufacture ensure rapid and flexible sealing solutions for doors, windows, interiors and HVAC devices. We are ISO9001 certified and also hold numerous fire certificates (IMO approved silicone materials for the

Manufacture of highly sophisticated products

marine industry).

References:

Bathroom sealings for the Genesis cruise ships

Balcony sealings for the Oasis cruise ships, numerous door and window deliveries for international projects, to the manufacturers

of the products in question

Company name: FP FinnProfiles Oy

Address: Paljekatu 1

FI-38200, Sastamala

Website: www.finnprofiles.com

Established in: 1989 Number of employees: 60 Turnover (2018): €10 M

Contact persons:

Sales Director Sales Manager Aimo Kaján Mika Kinnunen

+358 400 883 905 +358 40 540 6000

 $\underline{\mathsf{mika.kin}}\underline{\mathsf{nunen@finnprofiles.com}} \quad \underline{\mathsf{aimo.kajan@finnprofiles.com}}$



Company name: Forssan Hitsauspiste Tmi

Address: Vastustie 134

FI-30100 Forssa

Website: www.forssanhitsaus.fi

Established in: 2001 Number of employees: 3

Turnover (2018): €300 000

Contact person: Jari Rantanen

+358 40 592 6675

jari.rantanen@forssanhitsaus.fi

We are a subcontracting company specialising in welded structures. We are also a component supplier for the machine building industry. Supported by our extensive cooperation network, we are also able to deliver larger entities. We have also produced shielding against radiated electromagnetic emissions (EMC protection, aluminium insulation).

Core competencies:

- MIG / MAG welding
- TIG welding
- Aluminium and stainless steel welding
- Manufacture of servicing / maintenance platforms
- Light and medium-weight welding assemblies
- Welded machine frames
- Frames for fittings

- Pemamek Oy
- Parmarine Oy
- Raita Katsomot Oy
- Raita Sport Oy
- Tervastaso Oy
- Kruunuaita Oy
- Weme Oy
- Matimek Oy
- Jomet Oy



Forssan Levy Oy is a family business established in 1970. We are known as a flexible and reliable partner. We design, manufacture, test and install all our deliveries comprehensively. Long-standing and confidential client relationships form the foundation of our operations.

Company name: Forssan Levy Oy

Address: Meijeritie 3

FI-30300 Forssa

Website: www.forssanlevy.fi

Established in: 1970

Number of employees: Approx. 40

Turnover (2018): €5.9 M

Contact person:

Managing Director Vesa Pehkonen +358 50 529 3608

vesa.pehkonen@forssanlevy.fi

Core competencies:

- Parts manufacturing
- Contract manufacturing
- Our own products
- Maintenance services

References:

Meyer:

Alko:Voith:Valmet:

Contract manufacturing:

Mein Schiff window washers

Checkout counters
Person lifting platforms
Person lifting platforms
Maillefer Extrusion

Rosendahl Nextrom

Finn-Power



We specialise in the manufacture of sheet metal components and entities. Our automated cutting and flexible bending cells ensure quality and productivity.

Company name: Forssan LVI-valmiste Oy

Address: Perkiöntie 5

FI-30300 Forssa

Website: www.flvi.fi

Established in: 1976
Number of employees: 42

Turnover (2018): €6.5 M

Contact person:

Managing Director

Mika Lehtonen

+358 50 361 3662 mika.lehtonen@flvi.fi sheet metal processing centre and laser cutting services; sheet bending manually and by an automatic cell; surface treatment and assembly work

References:

Fläkt Woods Oy

Core competencies:

- Wurth Oy
- Saint-Gobain Finland Oy



Established in 1998, Foxjet Oy is a paintshop for industry and heavy machinery.

Company name: Foxjet Oy

Address: Ahjotie 6

FI-32300 Mellilä

Website: www.foxjet.fi

Established in: 1998

Number of employees: 6

Turnover (2018): €644 000

Contact person:

Managing Director
Jukka Kurppa
+358 400 535 360
jukka.kurppa@foxjet.fi

Core competencies:

• Painting of steel structures

- Pemamek Oy
- Wärtsilä
- Arnon Oy
- Invenir Oy
- MV-Tuotteet Oy
- Maviteknik Oy
- Destia Engineering Oy
- YIT



Water jet and laser cutting and edging for industry. We cut almost all steel grades as well as aluminium, the most common of which we have in stock up to 50 mm material thickness. We also cut different types of plastics and rubbers.

Company name: Garnjet (Alumech Oy)

Address: Rannankyläntie 4

FI-63500 Lehtimäki

Website: www.garnjet.fi

Established in: 1997 Number of employees: 10 Turnover (2018): €3 M

Contact person:

Production Sales Sami Ukonmäki Esa Pyöriä

+358 400 169944 +358505403910 tuotanto@garnjet.fi myynti@garnjet.fi

Core competencies:

- Water cutting
- Laser cutting
- Folding

- Tankki Oy
- Fenno Water Oy
- Remu Oy
- Semko Oy
- Kutepa Oy
- Kopar Oy



Company name: Hella Lighting Finland Oy

Address: Inkereentie 566

FI-24280 Salo

Website: www.hellamarine.com

Established in: 1955 Number of employees: 40

Turnover (2018): €11,5 M

Contact person:

Managing Director Sami Yllikäinen +358 40 747 1805

sami.yllikainen@hella.com

Hella Lighting Finland Oy is a leading Nordic manufacturer of LED products. We design and manufacture LED lamps for cruise and passenger ships, residential buildings, offices, hotels and shops. In designing our products, we always aim at style, energy efficiency and long service life.

At Hella Lighting Finland Oy, we work in close cooperation with our clients, utilising the know-how of the global HELLA Group in our operations.

Core competencies:

Manufacture of high-quality and energy-efficient LED lighting for all public areas, cabins and crew areas of cruise and passenger ships - always customised to the client's needs.

References:

New building:

- RCCL/ Oasis ja Quantum classes, NCL/Breakaway+ class
- DreamCruises/ Genting Dream, World Dream
- TUI Cruises/ Mein Schiff 3,4,5,6,1,2
- TallinkSilja/ Megastar, Viking Line/ Grace

Refitting/refurbishment:

- RCCL/ Independence, Voyager, Oasis, Freedom
- Celebrity / Equinox, Constellation
- Carnival/ Fascination, Ecstasy, Imagination;
- Azamara/Pursuit,
- Norwegian/Sun, Spirit
- TallinkSilja/Symphony, Serenade



Hemiva Installation Oy specialises in the manufacture and installation of high-quality marine interiors. The company's primary function is the manufacture of world-class suites for luxury cruise liners. In addition to the manufacture of suites, Hemiva also undertakes other engineering work such as stainless steel installations and a wide variety of other installations, working to demanding schedules with high-quality professional competence. Other areas of expertise include cabin repairs, servicing and refitting. Additionally, Hemiva supplies galley and bar areas and stainless steel components such as rails, ceiling and wall panels. Stainless steel components are also supplied to land-based customers.

Company name: Hemiva Installation Oy

Address: Lepistönkatu 14

FI-30100 Forssa

Website: www.hemiya.fi

Established in: 2001

Number of employees: 12

Turnover (2018): €1.3 M

Contact person:

Managing Director

Henry Varha

+358 40 513 6073

henry.varha@hemiva.fi

Core competencies:

Building of suite-standard cabins constructed on site.

- TUI MS3+4+5+6 Himmel und meer, Suite cabins
- RCCL Navigator, Mariner, Freedom, Liberty, Independence, Oasis ja Allure of the Seas, Royal suites
- Color Line Magic and Fantasy, Royal Suites
- TUI MS 1+2 Top Balcony + SkySuites



We have over 46 years of experience in delivering office furniture, shop fittings and custom-made products as well as providing subcontracting. Our range includes melamine and laminate furniture.

Company name: Hkt Mauno Tuppi Oy

Address: Koivistonkuja 69

FI-66300 Jurva

Website: www.maunotuppi.com

Established in: 1971 Number of employees: 10

Turnover (2018): €537 000

Contact persons:

Managing Director Tender processing clerk

Riku Tuppi Nanna Tuppi

+358 50 091 0431 +358 45 671 9014

riku.tuppi@maunotuppi.com nanna.tuppi@maunotuppi.com

Core competencies:

- Original Finnish products
- Rapid delivery
- Availability of 3D images
- Top-range machinery

- Ship fittings as a subcontractor
- Shop furnishings
- Library and other public premises



One-man subcontractor workshop for the metal industry

Company name: Hukopa

Address: Murrontie 21

FI-31640 Humppila

Website: www.hukopa.fi

Established in: 2017

Number of employees: 1

Contact person:

Toni livanainen

Entrepreneur

+358 44 334 1228 hukopa@outlook.com

Core competencies:

- Machined parts
- Turning, Mazak qt8 with bar feed
- Milling, Kitamura mycenter3



Company name: Hämeenlinnan Konepaja Oy

Address: Konepajantie 6

FI-13300 Hämeenlinna

Website:

Established in: 1997 Number of employees: 4 Turnover (2018): €0.5 M

Contact person: Tauno Tapaila

Managing Director +358 50 543 2794

tauno.tapaila@hmlkonepaja.fi

Hämeenlinnan Konepaja offers clients high-quality steel processing know-how. Our operations are based on our reliability as a partner.

Quality, reliability of delivery and flexibility are our guiding values in serving our clients together with our extensive network of partners.

We manufacture medium-heavy (100-8000 kg) steel structures as sheet or hollow section structures. We comply with an adapted ISO9001 quality system. (Patria).

Core competencies:

- Demanding steel structures
- Prototypes, individual items, including design
- Auxiliary equipment for production

- Patria Land Systems Oy, Hämeenlinna
- Kumera Drives Oy, Riihimäki
- Konecranes Oy, Hämeenlinna
- Sisu-Auto Oy, Raasepori



Härmän CNC-koneistus is a growing and developing company specialising in NC machining. We are based in Ylihärmä, in Southern Ostrobothnia, Finland. Our 35-strong personnel manufactures metal parts and configurations in our modern 1400 m2 production facilities. We have long experience in the field, skilled personnel and new, versatile machinery. With their help, we can guarantee high quality, operational reliability and flexible service. We are constantly renewing, investing and developing because we want to serve our customers even better.

We manufacture products in series or as individual pieces and, above all, also deliver larger configurations. We can handle the entire manufacturing process from material sourcing to surface treatment and assembly according to the client's drawings and wishes since in addition to our machining and welding shops, we also have our own paint shop and assembly line. Thanks to our comprehensive service, our clients can concentrate on their core competencies and leave the different work phases to be taken care of by us. Our quality system adheres to ISO 9001:2015.

Comapny name: Härmän CNC-koneistus Oy

Address: Yrittäjäntie 18

FI-62375 Ylihärmä

Website: www.cnc-koneistus.fi

Established in: 1989 Työntekijöitä: 35

Turnover (2018): M€ 4.75

Contact persons:

CEO Sales Manager Joni Ylinen Henri Mäntypuro

+358 50 301 2069 +358 40 627 6946

joni.ylinen@cnc-koneistus.fi henri.mantypuro@cnc-koneistus.fi

Core competencies:

- Milling
- Turning
- Welding
- Heat treatments
- Painting
- Other surface treatments, galvanisation/black finishing

- Primapower/Finnpower, Fastems, Kone-Ketonen,
- Mantsinen Group, Elho, Oy Sisu Auto Ab
- Wärtsilä, Alamarin-Jet, Alvarin Metalli
- Lillbacka Powerco



Company name: Högfors Oy
Address: Örninkatu 15

FI-24100 Salo

Website: https://hogfors.com/

Established in: 1927

Number of employees: 35

Turnover (2018):

Contact person: Sales Manager (Scandinavia)

Petteri Heiskanen +358 44 727 7215

petteri.heiskanen@hogfors.com

The roots of Högfors lie deep in the history of Finnish metal industry. The company was established in 1927 and the first Högfors valves manufactured in Salo were launched on the market in 1935. Over the decades, Högfors has grown into a modern company employing some 35 experts in the field. Högfors concentrates on the design, manufacture and marketing of valves. Acknowledged expertise, the high quality of the products and customer satisfaction on the domestic market have laid a solid foundation for overseas success.

Högfors is currently a significant operator in Scandinavia, the Baltic countries and elsewhere in Europe, as well as in Russia and the Far East. Some 80% of Högfors' production is exported. The company's long history, technical expertise, continuous quality assessment and development as well as committed staff make Högfors a reliable partner. We meet our clients' needs with individual and expert operations as well as target-oriented product development.

Core competencies:

- district heating valves
- district cooling valves
- industrial valves
- strainers
- subcontracting



Imatran Koneistuspalvelu manufactures products required by the paper, board, pulp and metal industries.

Company name: Imatran koneistuspalvelu Oy

Address: Harakankuja 3

FI-55400 Imatra

Website: www.ikpoy.fi

Established in: 1983 Number of employees: 9

Turnover (2018): €1,3 M

Contact person:

Entrepreneur Anssi Matkonen +358 50 596 7860 anssi.matkonen@ikpoy.fi

Core competencies:

- Turning
- Roll/cylindrical grinding
- Balancing
- Milling
- Procedure design

- Stora Enso
- Efora
- Metsä Board
- Ovako
- Valmet
- Outotec
- UPM-Kymmene



We specialise in improving the properties of stainless steels by electrochemical methods. We have ISO9001:2015 certification. The materials treated include stainless steel, acid-resistant steel, duplex, SMO254, Hastelloy, Monel, CF8M, 3A, 5A, SMO654 etc. Our services include electrolytic polishing and improving corrosion resisting qualities as well as electrochemically improving the PRE and CPT values of materials.

Company name: INOX Finland Oy

Address: Kommolantie 28

Fl-86110 Pyhäjoki

Website: www.inox.fi

Established in: 1994

Number of employees: 7

Turnover (2018): € 630 000

Contact persons:

Managing Director Sales Manager Matti Haapakoski Joni Nukari

+358 400 260 415 +358 400 745 415

matti.haapakoski@inox.fi joni.nukari@inox.fi

Core competencies:

- Improvement of flow in objects made of stainless materials, such as pipings (pipes, valves, pumps)
- Improvement of cleanability and hygiene (surface roughness, surface tightness)
- Improvement of corrosion resisting properties (PRE, CPT).

- Sulzer
- Valmet
- Neste
- Metso
- Orion



Company name: IS-VET Oy

Address: Kilpivirrantie 7

FI-74120 lisalmi

Website: www.issteel.fi

Established in: 1970 Number of employees: 42

Turnover (2018): €6.9 M

Contact persons:

Production Manager Managing Director

Eki Vauhkonen Jorma Louhenvirta +358 50 322 4742 +358 50 051 5092

eki.vauhkonen@isvet.fi jorma.louhenvirta@isvet.fi

IS-VET Oy is a service company specialising in sheet metal processing. We deliver sheet metal work in steel, stainless steel, aluminium or brass sheet, including cutting, perforation, welding, stamping and surface treatment, if required. We have invested heavily in the latest technology and know-how. The high degree of automation makes it possible to manufacture efficiently even series with varying numbers of units. Fully automatic working methods ensure the high quality of the products and reduce production costs significantly.

Core compentencies:

- Sheet metal machining with a sheet metal machining centre and by laser cutting
- Stamping (including robot stamping)
- Welding (including robot welding)
- Powder coating
- Painting
- Assembly

- Emergency and special vehicles
- Rolling stock
- Forest machinery
- Sound systems
- Casings, cabinets
- Special fittings and structures



Company name: JamTop Oy

Address: Panuntie 4

FI-61800 Kauhajoki

Website: www.jamtop.fi

Established in: 2013

Employees: 4

Turnover (2018): €380 000

Contact person:

Managing Director Jarmo Mäenpää +358 50 394 8715

jarmo.maenpaa@jamtop.fi

An experienced operator with skilled personnel in the builders' joinery industry. We are accustomed to operating as subcontractors of, for example, turnkey operators in the marine industry. Our flexible organisation and versatile machinery provide us with good qualifications for acting as a part of project deliveries.

Core competencies:

- Manufacture of board furniture
- Manufacture of solid wood furniture
- Manufacture of hotel reception desks
- Manufacture of different restaurant service lines
- Manufacture of Corian/Himak countertops
- Custom-made furniture
- Manufacture of furniture designed by architects

References:

Examples of deliveries:

- HK Areena, Turku, Furniture and wall boards for hamburger restaurant
- Nightclub Ilona, Seinäjoki: Illuminated tables, wall boards, mouldings
- Cumulus Resort Airport Vantaa: Reception desk, background fittings ja ceiling boards
- Best Western hotel Raumanlinna, furniture for rooms
- Furniture and wall boards for several Picnic restaurants



Pipe bending professional

Company name: JL Raskastekniikka Oy

Address: Uotilantie 14

FI-32100 Ypäjä

Website: www.raskastekniikka.fi

Established in: 2013

Number of employees: 2

Turnover (2018): €345 000

Contact person: Jarno Luoto

Managing Director +358 45 134 0504

<u>j.luoto@raskastekniikka.fi</u>

Core competencies:

- Pipe bending; iron, stainless steel
- Railings and handrails, also spiral staircases and large radii
- Coming soon: new CNC bender and pipe plasma cutter

References:

• 40 racing car safety bars per year



Jurvan Tyylikaluste Oy manufactures solid wood chairs and tables. As raw material are used birch and oak. We also make spring rocking chairs. Furniture can also be made on the basis of a client's model or drawings.

Core competencies:

- Wood know-how
- Chairs
- Tables
- Rocking chairs
- Durability of products
- Quality
- Expertise in making the product the client wishes

References:

- Holiday Club
- Arctic resort Oy
- Junet Oy
- Adea Oy

Company name: Jurvan Tyylikaluste Oy

Address: Salontie 18

FI-66300 Jurva

Website: www.jurvantyyli.fi (Open February 2020)

Establised in: 1969

Number of employees: 4

Turnover (2018): €200 000

Contact person:

Managing Director

Kai Närvä

+358 400 863 810 info@jurvantyylikaluste.fi



We make wooden flooring from the wood variety selected by the client or architect to meet the client's needs. Heat-treated versions are also available.

Core competencies:

 Different kinds of wooden floorboards and side products made of them, such as stair coverings, window sills and beam and pipe casings etc.

References:

- Deliveries to cruise liners built in the Turku shipyard since 1985
- Stockholm airport
- Pieksämäki rail shed
- · Lauttasaari offices of Lemminkäinen
- Flooring for numerous executive apartments

Company name: Kampin Puu Oy

Address: Värkkitie 11

FI-61300 Kurikka

Website: www.kampinpuu.fi

Established in: 1979

Number of employees: 2

Turnover (2018): €0.2 M

Contact person:

Managing Director Rainer Kuusisto +358 50 557 0084 info@kampinpuu.fi



We manufacture kitchen and bathroom furniture. For construction companies, we manufacture kitchens and cabinets for some 4000 apartments annually. We are also a contract manufacturer of bathroom furniture, for example, for Geberit (IDO) and Villeroy & Boch. Our competencies include the manufacture of solid laminate bathroom furniture and changing room lockers.

Company name: Kankarin Kaluste

Address: Kankarintie 641

FI-39820 Kihniö

Website: www.kankari.fi

Established in: 1984 Number of employees: 70

Turnover (2018): €17.1 M

Contact person:

Managing Director Marko Mäkinen 0+358 3 440 170

marko.makinen@kankari.fi

Core competencies:

- Manufacture of solid laminate furniture
- Flexible operator
- Modern machinery

- Levi spa's changing room lockers
- Espoo Leppävaara swimming baths' changing room lockers
- Turku Impivaara swimming baths' changing room lockers



Company name: KaruCoat Oy

Address: Myllylammentie 6

Fl-56100 Ruokolahti

Website: www.karucoat.fi

Established in: 1986 Number of employees: 3

Turnover (2017): €147 000

Contact persons:

Managing Director/Entrepreneur

Kari Ruttonen

+358 400 958 478 kari.ruttonen@karucoat.fi We are a subcontracting powder coating shop operating in South Karelia. Our expertise enables us to manage our clients' most demanding coating projects successfully. We have served exacting clients in industry and construction since 1986. Our services also include Cerakote ceramic coatings.

Core competencies:

- Powder coating
- Cerakote coating

- Flowrox Oy
- Danfoss Editron Oy
- ITA Nordic Oy
- Ponsse
- Sandvik
- The Switch
- Rämö Oy
- Metso



Kaskitek Oy specialises in the design and manufacture of machinery for moving heavy objects. We have developed our own product family which includes translifters, cassette systems, container movers and, as a new product, SPMT platform vehicles. We are also prepared to develop special products for our customers' needs.

Our services also include maintenance and design work for industry.

Core competencies:

- Translifters
- Cassette systems
- Other cargo handling solutions

References:

- Transval Oy
- Meyer Turku Oy
- Stevena Oy
- Boskalis Terramare
- Valmet and Metso

Company name: Kaskitek Oy

Address: Bladintie 35,

FI-64230, Kaskinen

Website: www.kaskitek.fi

Established in: 2014

Number of employees: 8

Turnover (2018): €1.5 M

Contact person:

Managing Director

Matti Hiltula

+358 40 146 4112

matti.hiltula@kaskitek.fi



Company name: Kas-Telineet Oy

Address: Raatihuoneenkatu 36,

FI-64260 Kaskinen

Website: www.kas-telineet.fi

Established in: 1991 Number of employees: 60

Turnover (2018): €8.7 M

Contact person: Operative Director

Kasper Rantakoski

+358 40 728 0406

kasper.rantakoski@kas-telineet.fi

Kas-telineet Oy is a 30-year-old family company.

We are growth-oriented and have partnered up with
Juuri Rahasto Ky. Our operations cover the whole of Finland, but
with the main focus on the metropolitan area and Western Finland.

We are highly experienced in new building and rebuilding as well
as operating in industrial and shipyard environments.

We carry out projects reliably, mainly by our own staff.

Our cloud computing service facilitates scaffold management. We will plan your site using modern 3D modeling. Our 3D modeling can be integrated into production management processes, thus increasing efficiency and improving safety.

Core competencies:

- Scaffolding
- Weather protection

- Naantali shipyard
- Turku shipyards
- Tribla Hki
- Boliden



Company name: Kiwa Inspecta

Address: Sörnäistenkatu 2

FI-00580 Helsinki

Website: Kiwa.com/fi

Established in: 1975

Number of employees: 670 in Finland, 4300 world wide

Turnover (2018): 487 Meur global

Contact person: fi.asiakaspalvelu@kiwa.com

+ 358 (0)10 521 600

We are Kiwa, a world top 20 leader in Testing, Inspection and Certification (TIC). With our certification, inspection, testing, training and consultancy services, we create trust in our customers' products, services, processes, (management) systems and employees.

Core competencies:

- Inspection
- Testing
- Certification
- Consultancy
- Training

- Metsä Group
- UPM
- Amiedu
- Valio
- Fortum
- Orion
- Finavia
- RMC Rauma Marine Constructions
- Wärtsilä



We are a company focused on laser cutting, edging and welding. Our operations comply with the ISO9001 and EN1090 quality management systems in execution classes EXC1 and EXC2.

Company name: KJH-Comp Oy Address: Tuomisentie 16

FI-62300 Härmä

Website: www.kjh-comp.fi

Established in: 2009 Number of employees: 53

Turnover (2018): M€ 6.5

Contact persons:

Account Manager Managing Director Jouni Lammi Hannu Lahtinen

+358 44 344 3798 +358 44 344 3982

jouni.lammi@kjh-comp.fi hannu.lahtinen@kjh-comp.fi

Core competencies:

- Welded sheet structures
- Mechanical assemblies
- Laser-cut and edged sheet metal parts

- Fastems Oy
- Finn-Power Oy
- Sampo-Rosenlew
- Fortaco



Company name: Kokema Oy

Address: Kakkulaistentie 5, PL 91

FI-32800 Kokemäki

Website: www.kokema.fi

Established in: 1978

Number of employees: 7

Turnover (2018): €1.3 M

Contact person: Managing Director

Teemu Nieminen

+358 40 088 0732

teemu.nieminen@kokema.fi

aluminium roller shutter doors and curtains and roller grilles. The Rullari product family also includes retractable steel gates, alumium furniture roller shutters for fittings, polycarbonate curtains and AO fire-rated safety curtains manufactured by Bolton Gate. Rullari products can be operated either electrically or manually. The products can be equipped with separate mechanical locking means and automation. Kokema Oy offers planning and installation services also as turnkey projects. Rullari products are manufactured in compliance with the construction products directive EN 13241 and thus bear the CE marking. Rullari burglary protection products are manufactured according to the burglar resistance standard EN 1627, tested by VTT Expert Services Oy and approved and classified by the Finnish Confederation of the Financial Sector. Continuous product development, quality control and flexible deliveries guarantee the suitability of Rullari products to sites requiring both high quality and functionality of products e.g. in special conditions, such as in the shipbuilding industry.

Kokema Oy has 40 years' experience of manufacturing high-quality

Core competencies:

- Aluminium roller shutter curtains
- Roller shutter doors
- Vertical slat roller shutters
- Furniture roller shutters
- Retractable steel gates
- A0 fire-rated roller shutter fire doors

- Shipbuilding industry (Finland, Germany, France, Italy, Asia, the United States)
- Construction industry
- Joinery industry
- Door manufacturers
- Security businesses
- Window shade dealers



We are a subcotracting machine shop, mainly producing machined parts according to clients' drawings.

Our machinery includes CNC-controlled lathes and milling machines with vertical and horizontal spindles.

The company holds an ISO 9001:2015 cetificate granted by Bureau Veritas.

Company name: Koneistus J. Salminen Oy

Address: Linjavainiontie 6

FI-26510 Rauma

Website: www.koneistusjsalminen.fi

Established in: 1981 Number of employees: 10 Turnover (2018): €2 M

Contact person:

Managing Director
Jarkko Salminen
+358 2 8230 969
cnc@koneistusjsalminen.fi

Core competencies:

- CNC turning
- CNC milling
- Manual machining
- Assembly

- Ets Lindgren Oy
- Oras Oy
- Rolls-Royce Oy
- Oy Lai-Mu Ab
- Steerprop Oy
- Meyer Turku Oy



Company name: Koneistuspalvelu Kajander

Address: Palvarinkatu 2

FI-32700 Huittinen

Website: www.koneistuspalvelukajander.fi

Established in: 1995 Number of employees: 7

Turnover (2018): €450 000

Contact person: Managing Director

Matti Kajander +358 40 548 8219

matti.kajander@koneistuspalvelukajander.fi

We offer Finnish machine workshops high-quality machining and turning services using CNC and manual turning machines. We specialise in aluminium turning and stainless steel materials.

Our company is based in Huittinen, at a central location in southern Finland. Located at the crossroads of main roads, we are easily accessible.

We serve flexibly in all matters relating to metalwork and the reliability of our deliveries is of top quality.

Core competencies:

Machining and turning work

- Polarteknik
- Kemet-Valu
- Konepaja Survonen
- Pneumaxpert
- Lojer
- Sinituote
- Maviteknik tiekoneet Oy
- Fortaco
- Fortbrand
- Veekmas
- Narvi



Koni Floor Oy is a flooring company based in Southwest Finland. Our products include coatings of different materials for the outer decks of ships.

Company name: Koni Floor Oy

Address: Pistotie 5

FI-32210 Loimaa

Website: www.konifloor.fi

Established in: 2016 Employees: 7

Turnover (2018): €370 000

Contact person:

Managing Director

Niko Sainio

+358 40 151 7752 niko.sainio@konifloor.fi

Core competencies:

Decorative floor coatings

- TUI MS-5, MS-6, MS-1, MS-2
- Rccl Independence
- Mariner
- Tallink Megastar
- Eckerö Line Finlandia



Company name: KTS-Rakenne Oy

Address: Kalkkipetterin teollisuusalue

FI-08700 LOHJA

Website: www.kts-rakenne.fi

Established in: 1992

Number of employees: 4

Turnover (2018): €0.4 M

Contact person:

Entrepreneur Kaj Sundqvist +358 40 054 2571

kaj.sundqvist@kts-rakenne.fi

With over 25 years of experience, KTS-Rakenne Oy is today a versatile and reliable supplier of steel, stainless steel and aluminium structures. In component manufacture, we mainly use water cutting. Our machine workshop also has a wide range of machinery for machining sheet metal and long products. We mainly manufacture different machine parts, bodyworks, sheet metal cuttings and partial assemblies, for example, for the wood processing, bioenergy, rolling stock and paper industries. For the marine industry we have delivered, for example, water-cut aluminium and glass parts for the interior of the Oasis of the Seas cruise liner.

Core competencies:

- Water cutting
- Sheet metal work
- Welding
- Aluminium welding
- Stainless steel welding
- Partial assemblies

- Saalasti Oy
- Teräspyörä-Steelwheel Oy
- Sappi Kirkniemi
- Lemminkäinen Oyj
- Metso Paper Oyj
- Maintpartner Oy
- Saajos Oy
- Metaldet Oy
- Skanska Infra Oyj
- Nordic Waterproofing Oy



Company name: Laserkeskus Oy

Address: Turuntie 11

FI-23800 Laitila

Website: www.laserkeskus.fi

Established in: 2003 Number of employees: 70

Turnover (2018): €11.3 M

Contact persons:

Sales Manager Managing Director

Antti Koivusalo Sami Mäki

+358 44 0223 203 +358 440223201

antti.koivusalo@laserkeskus.fi sami.maki@laserkeskus.fi

Founded in 2003, Laserkeskus Oy specialises in providing pretreatment services for metal industry companies across Finland. Our personnel consists of some 70 experienced and skillful pretreatment professionals.

In addition to having our own operations, over the years we have found reliable partners who share our values in their operations. These partners offer us, for example, surface treatment and machining services, thus enabling us to provide the entire order and supply chain in ready-made parts. Where necessary, we can deliver ready-made parts to the client's assembly line at just the right time.

We aim to be a seamless part of our clients' production process. We bring clients cost benefits by speeding up production throughput and at the same time freeing resources for our clients' core activities.

Core competencies:

- Laser cutting
- Folding
- Machining and surface treatment
- Welding
- Assembly
- Turnkey contracts of metal structures

- NIT Naval Interior Team Oy Ltd
- Sance Ltd
- Metallityö Suhonen Oy
- Tejara Oy
- Hellman's Production Oy
- Merima Oy Ltd
- Riverco Oy



Company name: Laser Quality Markings Oy

Address: Lairolantie 3

24910 Halikko AS.

Website: www.lqm.fi

Established in: 2013

Number of employees: 2

Turnover (2018): €151 000

Contact person:

Entrepreneur Kim Nivalinna +358 440 229136 kim.nivalinna@lgm.fi LQM supports global customers to make sense by helping to communicate information in better, nicer & clearer ways. LQM solves its customer's marking challenges, be it for those in need of a single product or for those that require 30 000 pieces.

At LQM we continuously push ourselves to be able to solve complex and challenging problems by spending a large portion of our time on R&D. In this manner we continuously develop new ways to use our machines, offer new possibilities that were not feasible before and thereby delight our customers. This way of working is embedded in our core values as we (1) aim to be better today than we were the day before & (2) strive to make people smile with our work!

Core competencies:

- Colour laser marking of stainless steel and titanium
- Marking of plastics (PMMA, PC, POM, PC/ABS, etc.)
- Custom-made signs, shields and business cards (plastic, aluminium, stainless steel)
- Colour laser marking of art (original and reproductions)
- Cutting of plastic parts (<=10 mm), wooden parts ($<=\pm7$ mm) and metal gaskets / mesh (<=0.3 mm)

References:

 Marine Alutech, Bayern, LM-Instruments, Orion, VTT, Sako, Microsoft, Laukamo



Company name: Laukamo Group Oy

Address: Teollisuustie 1

FI-31400 Somero

Website: www.laukamo.com

Established in: 1952 Number of employees: 150

Turnover (2018): M€ 20

Contact persons:

Key Account Manager CEO

Juha Ikäheimo Hannu Palokangas +358 400 127 700 +358 40 677 9005

juha.ikaheimo@laukamo.com hannu.palokangas@laukamo.com

Laukamo Group Oy is a contract manufacturer offering innovative and modern solutions for clients' needs in four different lines of business: electronics, sheet metal, injection moulding of plastics and liquid silicone rubber (LSR).

We hold the ISO 9001, ISO 14001, ISO 13485 certificates and the Key Flag symbol for Finnish products.

We offer a wide range of contract manufacturing services from product design to client deliveries in electronics, injection moulding, LSR and sheet metal.

Our speciality is our vacuum metallisation equipment, which is used, for example, for manufacturing light reflectors. Our competent and committed personnel works in open and active cooperation with our clients.

In addition to contract manufacturing, we have a range of our own products for constructing telecommunication networks as well as our own data centre products.

Core competencies:

- Sheet metal centre and laser cutting services
- Sheet bending
- Powder painting
- Assembly
- Contract manufacturing
- Manufacture and assembly of ventilation system components
- Inject moulding of plastics
- Flectronics manufacture and various assemblies
- Manufacture of liquid silicone rubber (LSR)
- Manufacture of components for light fixtures and lighting; vacuum metallisation, LSR/plastic lenses, elektronics

- Manufacture of the sheet metal parts of the ventilation systems of cruise liners and passenger ships and their assemblies
- Manufacture of the metal parts of cruise liner and passenger ship cabin equipment
- Manufacture of light fixtures for various purposes
- Manufacture of security system components
- Manufacture of medical plastic and silicone products (ISO 13485-certificate)
- Manufacture of industrial electronics



Company name: LED Tailor Innova7ion

Address: Lairolantie 11

FI-24910 Halikko as.

Website: www.ledtailor.fi

Established in: 2014 Number of employees: 15

Turnover (2018): €450 000

Contact person:

Product Development Manager

Niko Huhtinen

+358 44 766 9006 niko.huhtinen@ledtailor.fi LED Tailor Innova7ion is a company located in Salo, Finland, and specialising in disinfection solutions based on LED technology. The founders of the company share decades of experience in light. Within the past two years, the company's innovations relating to the uses of LED light in various fields have been acknowledged and appraised both in Finland and on the international market.

Core competencies:

- · Chemical-free disinfection systems
 - Disinfection of whole rooms
 - Disinfection of individual items (even sensitive materials)
- Elimination of indoor air quality issues
 - VOCs
 - Odours
 - Microbes

- Viola Koti
- Turku University Central Hospital
- S Group
- Mikkeli Central Hospital



Lennol Oy is a youthful 50-year-old family company in Ostrobothnia, Finland. In our Jalasjärvi plant, we manufacture, for example, high-quality interior textiles, padding components for furniture and lamp shades, acoustic panels, bed linen, pillows and blankets for private and public premises. Lennol is a flexible operator with experience in decorating company premises, hotels, daycare centres, schools, etc. We have also been commissioned to deliver curtains for a ship. In our projects we use mainly SL1 class fire-proof fabrics. Our certificates and acknowledgements include the Key Flag Symbol (awarded to Finnish products and services), Innosuomi 2009 innovation award, Design from Finland award and the AAA creditworthiness rating.

Company name: Lennol Oy

Address: Lähdetie 11

Fl-61600 Jalasjärvi

Website: www.lennol.fi

Established in: 1967 Number of employees: 20

Turnover (2018): €2 000 000

Contact person:

Project Sales Malla Peltola 050 470 6653

malla.peltola@lennol.fi

Core competencies:

- Interior textiles
- Interior design
- Pillows and blankets for sleeping, incl. SL1
- Acoustic panels for interior decoration
- Furniture paddings
- Lamp shades
- Acoustic panels

- Hotel Vaakuna, Seinäjoki
- M/S Wasa Express
- Finnish Defence Forces



Company name: Lohjan Maru Oy

Address: Kaivurinkatu 5

FI-08200 Lohja

Website: www.lohjanmaru.fi

Established in: 1987 Number of employees: 14

Turnover (2018): €3.8 M

Contact persons:

Sales

Max Nurmi

+358 40 7239 111

max.nurmi@lohjanmaru.fi

Established in 1987, Lohjan Maru Oy is a family company operating in the chemical industry. Today, we have customers in several countries, including the Nordic countries, the Baltic countries and Russia. In 2017, the company's turnover was €3.8 million. Our premises are located in Lohja, approximately a 45 minute drive from Helsinki, where we have own production facilities, laboratory, warehouse and offices. We carry out our own product development activities and have versatile production lines. Our production facilities enable us to manufacture, pack and deliver products in a range of package sizes from small packages to bulk deliveries. In our storage tanks we have a storage capacity of over 200 m³ for water-based raw materials and in our silos for over 100 m³ of fillers.

Core competencies:

- Products tailored to customers' requirements
- Water-based adhesive solutions, also with fire-retardant properties
- Hot-melt adhesives
- Hot-melt dispensing equipment and comprehensive adhesive device solutions, including device maintenance

- Subcontractors of the automotive industry (flame-retardant adhesives, carpet adhesives)
- Furniture industry (hot-melt adhesives, water-based wood adhesives)
- Carpet and textile industry products
- Products for the construction industry (waterproofing preparations, paints etc.)
- Storage and mixing services



Company name: Loimaan Kivi Oy

Address: Palininkatu 2

FI-32200 Loimaa

Website: www.loimaankivi.fi

Established in: 1921 Number of employees: 68

Turnover (2018): €12 000 000

Contact persons:

Managing Director Store Manager
Mikko Paljakka Anne Paljakka
+358 40 746 9370 +358 40 836 5808

mikko.paljakka@loimaankivi.fi anne.paljakka@loimaankivi.fi

Loimaan Kivi Oy is among the top refiners of granite in Finland, producing construction stones, decorative stones and gravestones. Loimaan Kivi has six of their own raw stone quarries in Finland. The company relies on versatile skills, comprehensive management of the production chain and innovative product development. The company's almost hundred year history tells a story of persistent development and strong know-how in the stone sector. Loimaan Kivi also has excellent connections with stone operators around the world.

Core competencies:

- Raw stone quarrying
- Stone refining
- Decorative stones
- Construction stones
- Gravestones

- Lauttasaari subway station, Helsinki, stone delivery of 2 000 m2 installed, Architect's office Pekka Helin & Co
- OP Vallila block, Helsinki, stone delivery of 10 000 m2 installed, designed by JKMM Architects
- Helsinki Music Centre, stone delivery of 4000 m2, designed by LPR Architects
- Serlachius museum Gösta, Mänttä, stone delivery of 1 500 m2 installed
- Parking garage P-Hämppi, Tampere, stone delivery of 650 m2, designed by Aihio Architects
- Traffic roundabout, Lempäälä, stone delivery of 80 m2, designed by sculptor Pekka Jylhä
- Several deliveries of floors, stairs and stone countertops for cruise liners.



Company name: Loimaan Konepaja Oy

Address: Poikkitie 5

FI-32200 Loimaa

Website: www.loimaankonepaja.fi

Established in: 1923
Number of employees: 6

Turnover (2018): €600 000

Contact persons:

Owner, entrepreneur Markku Peltola +358 40 061 5706

markku.peltola@loimaankonepaja.fi

Machine workshop operations for almost a hundred years. We have manufactured metal structures and, for example, lifting apparatus parts for work machines for 34 years. One of our biggests clients is IKH - Isojoen Konehalli. We are continuously developing our operations and machinery. For example, in autumn 2017, our structures were audited and now bear the CE marking EXC2. Our machinery will soon be complemented by a laser cutter. We already provide laser cutting services through our partner SuomiLaser Oy. We also offer installation services to support and complement manufacture. Our owner has another company specialising in conveyor technology (screw conveyors), with which we work in close cooperation.

Core competencies:

- Wide range of metal work
- Installations
- Extensive cooperation network
- Metal and glass structures
- Machining (lathes: CNC and manual)
- · Laser cutting, folding and welding assemblies

- Skanska (installations and structures for the Turku city theatre and steel structures and installations for the OP-Pohjola hospital, Turku)
- Haahtela Oy, steel structures (Bostads av Gullgronan, Helsinki)
- Metal and glass structures (Lasimies NIKA)
- Manufacture of lifting apparatus parts for IKH work machines for 34 years



Machining work from small to large series. Prototype projects. Planning.

Company name: Loimaan Kunnossapitopalvelu Oy

Address: Hirvikoskentie 128

FI-32200 Loimaa

Website: www.lkpp.fi

Established in: 1990

Number of employees: 3

Turnover (2018): € 232 000

Contact person:

Managing Director

Pasi Keto

+358 50 599 7517 pasi.keto@lkpp.fi

Core competencies:

- Machining
- Prototype projects

References:

• Long experience in engineering work



Our company designs and manufactures work boats and support crafts for government service. We manufacture boats from aluminium and composite materials and their combinations. We operate on the global market and have exported Finnish know-how worldwide since 1985.

Our strengths lie in high-level technical expertise in boat manufacture and in our agility in meeting clients' wishes and requirements.

We operate in five countries in Europe and Asia.

Our company holds the ISO 9001:2015 and ISO 14001:2015 certificates and we meet the quality requirements of AQAP 2110.

Company name: Marine Alutech Oy Ab

Address: Telakkatie 47

FI-25570 Teijo

Website: www.marinealutech.com

Established in: 1985 Number of employees: 60 Turnover (2018): M€ 15

Contact person:

Managing Director

Niko Haro

+358 44 728 8111

niko.haro@marinealutech.com

Core competencies:

- Boat design
- Boat manufacture
- Project deliveries
- Lifecycle services

- Finnish Defence Forces
- Finnish Border Guard (e.g. support craft of offshore patrol vessel Turva)
- Finnish Environment Institute SYKE
- STX



Markki Oy designs, manufactures and sells roof safety and yard products. We also engage in subcontracting and contract manufacturing, for example, in sheet metal cutting, bending, painting and exacting pipe bending with modern machinery and highly automated production. We provide solutions to both small and large building sites and for the needs of the demanding mechanical engineering and metal processing industry.

Company name: Markki Oy

Address: Ollinkankaantie 108

FI-62420 Kortesjärvi

Website: www.markki.fi

Established in: 1957 Number of employees: 19 Turnover (2018): M€ 3

Contact persons:

Technical Manager Managing Director Patrik Tuhkasaari Niko Suokko

+358 50 349 8269 +358 50 463 8612 patrik.tuhkasaari@markki.fi niko.suokko@markki.fi

Core competencies:

- Automated pipe bending
- Sheet metal cutting
- Sheet metal edging
- Furniture and fittings and their design for public buildings
- Passageways, ladder products, gratings, railings

- Lindab Ab
- Kesko
- Sok
- Hartman
- Stark



design and storage of products.

Company name: Masa Metalli Oy

Address: Fräntiläntie 46

FI-63600 Töysä

Website: www.masametalli.fi

Established in: 1987 Number of employees: 10 Turnover (2016): €1.3 M

Contact person: Managing Director

Matti Leinonen +358 40 056 5645

matti.leinonen@masametalli.fi

Core competencies:

- Pipeline supporters
- Pipe saddles
- Steel structures
- Pipe modules
- Component manufacture
- Surface treatment
- Wet and powder coating
- Hot-dip galvanisation
- Pickling

References:

- Wärtsilä
- Fortum

Masa Metalli Oy was established in 1987. Our operations include the manufacture of supporters for pipeline systems and steel structures (Fe, acid resistant steel, stainless steel 16mo3 materials). The supporters are made according to current standards and on the basis of clients' drawings. The company manufactures all products in compliance with the EXC 2 certificate. We make subsontracting products on the basis of pictures and our services also include the

- PTP Oy
- Viafin Oy
- Gaverion Oy Onninen Oy
- Ahlsell Oy
- LVI-Dahl Oy
- Ukitig Oy
- UM-Asennus Oy



Company name: Merkintätalo Oy

Address: Aukeentie 4

FI-30100 Forssa

Website: www.merkintatalo.fi

Established in: 1997 Number of employees: 4

Turnover (2017): €350 000

Contact person: Managing Director Arto Heino

+358 400 840 155

arto.heino@merkintatalo.fi

Merkintätalo Oy is a graphics production plant with a main activity of marking the products of industrial companies.

Marking can be done either by printing directly on the product or with a separate plate or sticker. Our versatile machinery allows us to print on a wide variety of materials. Our facilities are centrally located at the crossroads of highways 2 and 10 in Forssa, Finland.

Core competencies:

- Emergency exit signs
- Safety marking
- Warning signs
- Text stickers and marking stickers
- Direct printing on products
- LED light strips
- Special prints

- Stora Enso
- Parmarine
- Teleste
- Parker Hanifin
- Fokor
- Hemiwa Installation
- CPE Production
- Lakan Betoni
- Vapo
- Envor Group



Metallipaja Välimäki Oy is a subcontracting company for the metalworking industry. Our compentencies include machine building, iron constructions, manufacture of sheet metal components (deep drawing, folding, spot welding) and aluminium welding.

Company name: Metallipaja Välimäki Oy

Address: Juvantie 11

FI-32200 Loimaa

Established in: 2014

Number of employees: 7

Turnover (2018): ~€1 M

Contact person:

Managing Director

Aki Välimäki

+358 45 132 2214

metallipajavalimaki@gmail.com

Core competencies:

- Sheet metal work
- Aluminium welding
- Iron construction work

- Vallox Oy
- Domus Oy
- Dino Lift Oy
- OFA Oy



Company name: Metallipalvelu Koskinen Oy

Address: Korvalammintie 45

FI-38220 Sastamala

Website: www.metallipalvelukoskinen.fi

Established in: 2005 Number of employees: 8

Turnover (2018): €0.9 M

Contact persons:

Production Designer Managing Director

Juha Koskinen Tuomo Koskinen

+358 50 374 0920 +358 50 303 2377

juha.koskinen@ tuomo.koskinen@

metallipalvelukoskinen.fi metallipalvelukoskinen.fi

Metallipalvelu Koskinen Oy is a subcontracting machine workshop with welded products as the main business area. Our welders' current competencies are the following: TIG welding, pipes \$235 Ø22.3X2-4 mm ja Ø25X2.6-5.2 mm, MAG welding, pipes \$235 H-L045 Ø76.1X6.3 and fillet welds \$235 s=10 mm. We also specialise in welding stainless and acid resistant steel. We deliver thermal power plant components (parts of the supply pipeworks and actuators) even as parts ready for assembly. We have versatile and longterm experience of the metal sector and our products are of high quality. Our strengths include rapid and flexible deliveries supported by an extensive and versatile network of suppliers. We adhere to the agreed delivery times. Our operations comply with the requirements of the ISO 9001 quality system. All our operations are based on sustainability and a customer-oriented approach which we develop according to customers' needs.

Core competencies:

- Manufacture of medium-heavy steel components
- Manufacture of bearing steel components
- Demanding system assemblies
- Production chain: engineering design, component manufacture, welding, heat treatment, machining, coating

- Kemira
- Raumaster
- Teknikum
- Nammo
- Millog
- Kalaneuvos
- Bronto
- Vexve
- Frestems



Company name: Metallityö Vainio yhtiöt

Address: Parkatintie 38

FI-74120 lisalmi

Website: www.mvainio.fi

Established in: 1992

Number of employees: 70

Turnover (2019): €11 M

Contact persons:

Chairman of the Board Managing Director

Vesa Vainio Tommi Lähteinen +358 40 064 9766 +358 50 590 0906

vesa.vainio@mvainio.fi tommi.lahteinen@mvainio.fi

Vainio yhtiöt is a corporation formed by two versatile top-tier companies, Metallityö Vainio Oy and YSAKO Oy, which offer services in the metalworking sector. Our engineering workshop with over 60 skillful professionals and versatile machinery has operated in easily accessible lisalmi in Finland since 1992. Vainio yhtiöt is a strongly developing, diverse and agile system supplier assisting its clients to succeed in changing market situations. Our operations are based on extensive know-how, long-term partnerships and continuous development of our operations. ISO9001-, ISO14001- and EN1090 certifications guarantee the high quality and reliability of our operations.

Core competencies:

- Manufacture of medium-heavy steel components
- Manufacture of bearing steel structures
- Demanding system assemblies
- Production chain: engineering design, component manufacture, welding, heat treatment, machining, coating, assembly and installation

- Normet Oy
- Ponsse Oyj
- Andritz Oy
- DBSantasalo Oy
- Suomivalimo Oya
- Lehto Group
- Peab Oy
- Lemminkäinen Oyj
- Rakennusliike U. Lipsanen Oy
- Jartek Invest Oy



Core competencies:

Serial production

Data cabinets or cruise ship cabins

ISO14001 standards.

Custom-made light fixtures for the marine industry

MirTer Oy specialises in exacting subcontracting. Our clients operate

cooperation with our parent company Säkylän Aaltek Oy. Together we constitute a flexible organisation of approximately 40 persons. Our operations are certified according to the ISO9001 and

in the marine and construction industries. We work in close

Light fixtures

Electrical cabinets

Mirror cabinets

References:

Koja Marine Oy

Piikkiö Works O

Meyer Turku Oy

I.S Mäkinen Oy

Almaco Group Oy

ProAir Oy

Hovila Oy

Huittisten Sähköpojat Oy

Sähköliike E.J. Lehto Oy

Company name: MirTer Oy

Address: Tehtaankatu 1

FI-32700 Huittinen

Website: www.mirter.fi

Established in: 2013

Number of employees: 16

Turnover (2018): €2 M

Contact persons:

Production Manager Plant Manager

Tero Aaltonen Pasi Niemi

+358 44 787 1172 +358 50 409 8135

tero.aaltonen@aaltek.fi pasi.niemi@mirter.fi



Company name: Mittametalli Oy Address: Saarelankatu 4

FI-18100 Heinola

Website: www.mittametalli.fi

Established in: 2012 Number of employees: 45

Turnover (2018): M€ 4.3

Contact persons:

Project Manager Director

Tomi Hiltunen Jari Kolehmainen +358 44 980 8290 040 501 4060

tomi.hiltunen@mittametalli.fi jari.kolehmainen@mittametalli.fi

Mittametalli Oy is a fast-growing company manufacturing parts from furniture tube using a tube laser cutter and components from steel sheet using a flatbed laser cutter in accordance with contracts. We use edging machines, the most common welding methods, three welding robots and a powder coating shop equipped with an automatic conveyor belt. The company focuses on planning together with clients. Our clients include the maritime industry, machine and equipment builders and the furniture industry. Mittametalli Oy operates in its own 4700m2 premises in Hevossaari in Heinola, Finland. The estimated turnover for 2020 is EUR 7 million.

Core competencies:

- Sheet metal and tube work
- Also larger assemblies
- Planning

- Constructor Finland Oy
- Steris Finn-Aqua
- Sisuwood Oy
- Meconet Oy
- Hermann's Finland Oy
- Vepe Oy Peltonen
- Oilon Oy
- Newicon Oy
- Orsap Oy
- R&M Ship Technologies Finland Oy



Mivepa Oy is a metalworking expert established 12 years ago. Our high-quality production is flexible and efficient. Thanks to our reliable cooperation network, we are able to serve our clients right on time as agreed. The company holds a certificate of conformity no. 2656-CPR-FIN081 relating to internal quality control of production. We also have CE marking rights relating to welded structural steel assemblies and product systems.

Company name: Mivepa Oy

Address: Kaivolantie 8

FI-23800 Laitila

Website: www.mivepa.fi

Established in: 2006 Number of employees: 13

Turnover (2018): €2.8 M

Contact persons:

Managing Director Project Manager / Welding Coordinator

Juha Väkiparta Raimo Kuoksa

+358 44 012 4214 +358 40 556 5499

juha.vakiparta@mivepa.fi raimo.kuoksa@mivepa.fi

Core competencies:

- Manufacture and installation of bearing steel structures
- Manufacture of various steel components
- Welding assemblies
- System assemblies
- Conveyor rollers (for light and heavy use, including special rollers)

- Automotive industry
- Chemical industry
- Construction industry
- Forest industry
- Food industry
- Mechanical industry



Company name: Mäkelä Alu Oy

Address Mäkeläntie 2

FI-62830 Luoma-aho

Website: www.makelaalu.fi

Established in: 1937
Number of employees: 250-300
Turnover (2018): €86.5 M

Yhteyshenkilöt:

Network manager Sales Director

Subcontracting / Projects

Jouni Peltomäki Mika Korkea-aho +358 50 0878141 +358 50 5602670

 $\underline{jouni.peltomaki@makelaalu.fi} \quad \underline{mika.korkea-aho@makelaalu.fi}$

Mäkelä Alu Oy is a modern aluminium profile extrusion and coating plant in Alajärvi, Finland.

We are a quick, reliable and flexible supplier of profiles tailor-made according to clients' needs. As surface treatment alternatives we offer powder coating, anodising and decorative Decoral coating. Through us, the know-how and expertise of our extensive subcontracting network in the further processing of profiles is also available to our clients.

Core competencies:

- Profile extrusion
- Profile shapes
- Powder coating
- Anodising
- Decorative Decoral coating
- Extensive subcontractor network
- Design know-how

- Profile supplier for various turnkey operators
- Profiles supplied to several different marine industry companies
- Versatile know-how of profiles for the marine and construction industries



We engage in machining, cutting, welding and logistics relating to aluminium profiles. Our production is audited according to the quality systems of two of our clients.

Company name: NC-Aluran Oy

Address: Vimpelintie 663

FI-62830 Luoma-aho

Website: www.nc-aluran.fi

Established in: 2010 Number of employees: 10

Turnover (2018): €541 000

Contact persons:

Managing Director Production Manager

Seppo Ranttila Matti Ranttila

+358 40 728 1390 +358 40 198 5635

seppo.ranttila@nc-aluran.fi matti.ranttila@nc-aluran.fi

Core competencies:

- Machining of aluminium profiles
- Cutting of aluminium profiles
- Welding and assembly of aluminium profiles

References:

Through our client, we manufactured outdoor railing posts and carried out other welding and part machining work on the balconies of an Oasis cruiser for the French STX shipyard.



Company name: Neviso Oy

Address: Teknologiapuisto 1

FI-61800, Kauhajoki

Website: www.neviso.fi

Established in: 2000 Number of employees: 10

Turnover (2018): €0.8 M

Contact persons:

Managing Director Antti Laukkonen +358 20 747 0269

antti.laukkonen@neviso.fi

Neviso Oy is an ICT and software company in Kauhajoki, Finland. Nowadays we are part of Mtech Digital Solutions Oy. We offer our know-how to companies and organisations. The guiding principle of Neviso Oy's operations is to serve our clients flexibly and reliably with professional skill. Neviso's values are reliability and transparency as well as fairness towards our clients, partners and employees.

Certificates/awards: Kauppalehti 2019 successful business, AAA creditworthiness rating, winner of Suupohjan KasvuPolku competition in 2017.

Core competencies:

Neviso designs and implements customised applications and solutions for corporate clients' needs, for example, for the process and manufacturing industries. We also offer training, support and maintenance services. We have delivered software, for example, for the following needs:

- Logistics management
- Inventory management
- Production management
- Project/task management

- Norsk Protein AS: Logistics and production control system
- Suomen L\u00e4mp\u00f6puu Oy: Operation control and production management for the woodprocessing industry
- Kometos Oy: Control system for a car wash
- Tietokauha Oy: Task management system for an accounting firm



term experience in designing different wireless devices and systems. We also focus on preliminary studies of new systems and on our own product development.

Our equipment covers comprehensive RF, EMC and antenna

Nextfour Wireless is a part of the Nextfour Group. We have long-

measurements.

Company name: Nextfour Wireless

Address: Mustionkatu 6

FI-20750 Turku

Website: www.nextfour.com

Established in: 2007 Number of employees: 49 Turnover (2018): €5.5 M

Contact person:

Managing Director Marko Pellonperä +358 50 486 2944

marko.pellonpera@nextfour.com

Core competencies:

- RF design
- Antenna design
- Mechanics design
- Software design
- Wireless data transfer in industry
- NB-IOT
- GPS
- WLAN
- 2G,3G,4G
- Bluetooth

- Pharmaceutical industry
- Medical technology
- Maritime technology



Finland's oldest furniture factory with solid know-how of the entire process from product design to manufacture. Versatile and modern machine base, combined with knowledgeable and flexible organization, makes us a reliable partner in project deliveries.

Company name: Niemen Tehtaat Oy

Address: Teollisuuskatu 7

FI-38210 Sastamala

Website: www.byniemi.fi

Established in: 1898
Number of employees: 51
Turnover (2018): €4.7 M

Contact persons:

Managing Director Production Manager

Panu Niemi Atso Pullinen

+358 50 611 29 +358 50 033 9441

 $\underline{panu.niemi@niementehtaat.fi} \quad \underline{atso.pullinen@niementehtaat.fi}$

Core competencies:

- Design services
- Board furniture, Niemen Tehtaat Oy/ Sastamala
- Upholstered furniture, Niemi Sofa OÜ/ Viro
- Outdoor furniture, Niemi Vietnam Ltd/ Vietnam

Reference sites:

- Meyer Turku, Cabin furniture
- Rauma Interior Oy
- Paattimaakarit Oy



Company name: Nikari Oy
Address: Peltorivi 13

FI-10470 Fiskari

Website: www.nikari.fi

Established in: 1967 Number of employees: 13 Turnover (2018): €1.7 M

Contact persons:

Managing Director Domestic Sales
Johanna Vuorio Marjaana Thuneberg
+358 50 376 1974 +358 50 563 4740

 $\underline{johanna.vuorio@nikari.fi} \quad \underline{marjaana.thuneberg@nikari.fi}$

Nikari, established in 1967, manufactures high-quality sustainable wooden furniture. We produce furniture and custom-made furnishings for public premises and quality-conscious private homes. Our basic idea is to use certified wood from the diverse local forests and to produce top-quality furniture regarding both design and technical properties. We have delivered tables, chairs and sofa solutions to numerous public premises such as conference rooms, cafes and restaurants around the world. We always work in close collaboration with a representative of each site in order to find the best possible solutions. Our studio workshop operates solely on hydropower, thus making our operations environmentally friendly.

Core competencies:

- Solid wood furniture
- Surface treatment of wood
- Our own collection
- Top-quality handicraft skills
- Close collaboration with designers
- Reliability of delivery
- All furniture made in Finland
- Durability of structures in public space use

- Elbphilharmonie concert hall, Hamburg
- Tate Modern museum, London
- Scandic hotels
- OP banking group's head office, Vallila
- Takenaka museum, Kobe
- Hanasaari Swedish-Finnish cultural centre, Espoo
- University of Helsinki, science corner & Hotel Indigo, Helsinki
- Kiasma museum of modern art, Helsinki
- Dipoli congress centre, Espoo



Manufacture, sale and marketing of cellular foam (cross-linked foamed polyethylene). Applications include vibration, humidity, noise and hot/cold dampening and insulation. The product is delivered both in rolls and as sheets having a thickness of 3 mm-200 mm and a density of 30-200 kg/m3.

Company name: NMC Termonova Oy

Address: Torppanummentie 44

FI-10210 Inkoo

Website: www.termonova.fi

Established in: 1978 Number of employees: 65

Turnover (2018): €18.5 M

Contact persons:

Managing Director Sales Manager Peter Hammarberg Johan Lindholm

 $\underline{peter.hammarberg@termonova.fi} \quad \underline{johan.lindholm@termonova.fi}$

+358 20 780 9604

Core competencies:

- Insulation
- Protection
- Prevention of vibration
- Cellular foam

- Vehicle manufacturing industry
- Train industry
- Road construction
- Sports equipment sector



Company name: OK ovi Oy

Address: Puremantie 71

FI-32560 Virttaa

Website: www.okovi.fi

Established in: 2014

Number of employees: 5

Turnover (2018): €426 000

Contact person:

Sales Manager

Ossi Koski

+358 40 752 9153

ok@okovi.fi

We are a company operating in the furniture industry in Southwest Finland. Our facilities are excellent and enable us to meet customer requirements rapidly and flexibly. Furniture installations can also be carried out by our partners. Our versatile machinery includes a nesting CNC turning line and a painting line for small and large series.

Core competencies:

- New versatile machinery
- Cooperation with several companies
- Flexibility
- Rapid deliveries
- Nesting versatile CNC turning machine for large or small series
- Highly skilled personnel
- 30 years' experience of business

- Numerous furnishing projects in private homes (approx. 80 kitchens in 2017)
- MDF and micro laminate door deliveries across Finland



Company name: Osuuskunta Viexpo Address: Runeberginkatu 11

FI-68600 Pietarsaari

Website: www.viexpo.fi

Established in: 1970

Number of employees: 8

Turnover (2018): €400 000

Contact persons:

CEO

Kristian Schrey +358 50 572 8253 kristian.schrey@viexpo.fi Viexpo is a cooperative providing small and medium-sized enterprises with services and functions which facilitate internationalisation. Our main function is to guide and serve enterprises from various fields with questions relating to export and internationalisation.

We provide joint export projects and enterprise-specific services in order to support the internationalisation of companies. The joint export projects include shared stands at international fairs and fact finding trips. Enterprise-specific services include, among other things, market analyses and language services. We operate both locally and nationally, and have offices in Pietarsaari, Vaasa and Kokkola. Viexpo has a wide network of contacts both in Finland and abroad, and our experts have several years' worth of experience in helping companies reach new markets. We can help you find the right solutions for your company. Viexpo also operates as the internationalisation unit of the Centre for Economic Development, Transport and the Environment in Ostrobothnia and is a member of the Team Finland network. We also collaborate with organisations that develop regional economic life.

Core competencies:

- Activation of the internationalisation of small and medium-sized companies and groups of companies and active field work
- Basic advisory services for small and medium-sized companies and groups of companies and other development work relating to international business, including financing, at different stages of the internationalisation process
- Events, clinics, joint projects, communication and information and network cooperation relating to different sectors/market areas of internationalisation
- Cooperation related to different markets, sector-specific and joint projects
- Export networks and projects for groups of companies and other services ("Growth from exports" training and consulting, export manager, translation services, export networks)

References:

Timber Hirsi Oy, Emendo Oy & Prohoc Oy



Company name: Pajakallio Oy

Address: Kurikkamäentie 35

FI-31600 Jokioinen

Website: www.pajakallio.fi

Established in: 2005 Number of employees: 13

Turnover (2018): €1.15 M

Contact persons:

Managing Director Sales Director Marko Maskulin Mikko Markkanen +358 40 415 5545 043 826 5075

marko.maskulin@pajakallio.fi mikko.markkanen@pajakallio.fi

Pajakallio Oy manufactures and designs diverse (bearing) steel structures and machined constructions. We design in 2D and 3D environments (AutoCAD and SolidWorks). Certificate held: EN1090, execution class EXC2. We manufacture the structures ordered as agreed with the client. We concentrate our efforts especially on quality, reliability of delivery and flexibility.

Core competencies:

- Welded assemblies
- Machinings
- Beam-structured constructions

- NCC Rakennus, manufacture of bearing steel structures for various sites
- Lemminkäinen Infra, several sites
- Stera Technologies Oy, manufacture of machined and welded parts
- Fingrid Oy, steel structures for constructing an electricity transmission network
- Parma, manufacture of production tools
- Pajakulma Oy, bodyworks of cars
- Forssan Levy Oy, manufacture of self-supporting steel structures
- Parma Rail Oy, manufacture of production tools
- Parmarine Oy, component manufacture



Company name: Pantex-Pesu Oy

Address: Riihikallionkatu 10

FI-30100 Forssa

Website: www.pantex-pesu.fi

Established in: 1963

Number of employees: 8

Turnover (2018): €704 000

Contact person: Technical Director Tomi Forsberg

+358 400 454 846 info@pantex-pesu.fi

We are a Forssa-based full-service laundry, our services also including rental of working clothes, linen and carpets. We are conveniently located close to the town centre. Our laundry deliveries cover a 150 km radius from Forssa to the largest cities. Our clients include private households, businesses and institutions. We offer efficient and professional laundry services meeting every need.

Core competencies:

- whitewash
- dry-cleaning
- washing of working clothes
- rental of working clothes
- rental of dirt-trapping mats
- repair service
- delivery service

- Forssan Engineering
- Antti teollisuus
- Virtasen konepaja
- City of Helsinki
- City of Espoo
- Town of Lohja
- Municipality of Vihti/Nummela
- Town of Hyvinkää
- Town of Valkeakoski
- Town of Hämeenlinna



Paristeel specialises in sheet metal and eccentric press work as well as in light steel structures. Our services include both individual and serial products. We focus on the manufacture of products and on planning and developing manufacturability together with the client.

Company name: Paristeel Oy

Address: Työkuja 1

FI-79600 Joroinen

Website: www.paristeel.fi

Established in: 2018 Number of employees: 6

Turnover (2018): € 570 000

Contact persons:

Production Manager Managing Director Joni Heikkinen Timo Albrecht

+358 400 270 930 +358 400 650 730

paristeel@paristeel.fi timo.albrecht@paristeel.fi

Core competencies:

- Sheet metal work
- Welding assemblies
- Assemblies

References:

Several Finnish machine and equipment manufacturers



Company name: Parkanon Listatehdas Oy

Address: Teollisuustie 11

FI-39700 Parkano

Website: www.parkanonlista.fi

Established in: 1946
Number of employees: 32

Turnover (2018): €5.7 M

Contact persons:

Domestic sales

Suvi Rantala Anne Talonen-Levula +358 50 414 0339 +358 40 840 2732

<u>suvi.rantala@parkanonlista.fi</u> <u>anne.talonen@parkanonlista.fi</u>

Parkanon Listatehdas specialises in planed solid wood products. The company's story began in 1946 and today the company has over 70 years' experience in planing and surface treating wood products. We concentrate on project assignments and custom manufacture. Our own tooling technique ensures flexibility and identical products between batches. Surface treatment alternatives range from waxing to gilding.

Chain of custody certification PEFC ST 2002:2010 No. 81155-2010-AE-FIN-FINAS (DNV)

Core competencies:

- Manufacture of solid wood materials for interior design
 - wall and ceiling surface lath materials & railings
 - bespoke customer designed claddings & profiles
 - solid wood frames for space solutions
- Extensive knowledge of hardwoods
- Cost-effective manufacture and product design of wooden products
- Long experience in subcontracting

- Metsätapiola
- Fazer Meeting Center
- Hotel Clarion
- West terminal, Helsinki
- Hotel St. George
- Cruise ships: renovation of M/S Silja Symphony and Serenade
- Part delivery of cabin furniture for Eagle cruise liners



A machine workshop based in Somero, Finland. In February 2018, the company has purchased a new American HYPERTHERM fine beam plasma cutter for metal cutting.

Company name: PE-Markkinointi Oy

Address: Terttiläntie 24

FI-31400 Somero

Website: www.pe-markkinointi.fi

Established in: 2004

Number of employees: 3

Turnover (2018): €1.3 M

Contact person: Entrepreneur

Petteri Pomppu +358 50 555 8609 petteri@pomppu.com

Core competencies:

- Plasma cutting, fine beam, XPR 300
- Mild steel 80 mm
- Stainless steel 75 mm, aluminium 50 mm

References:

 The machine is completely new. Reference cuttings for own production carried out in March 2018.



Company name: Pertinax Oy

Address: Myllyojankatu 3

FI-24100 Salo

Website: www.pertinax.fi

Established in: 1990

Number of employees: 8

Turnover (2018): €2.8 M

Contact person: Sales Manager

Eveliina Blom

+358 40 910 190

eveliina.blom@pertinax.fi

Pertinax Oy brainstorms and produces high-quality printing surfaces for professional and demanding applications both on land and at sea. Our printing surfaces are certified. A wide range of machinery and our own production enable us to offer versatile services and a way to combine different materials with an open mind. Our strengths also include creative and industrial design know-how. Putting your heart into the work at hand is an intrinsic value in our company.

Our work is characterised by a genuine interest in our clients' projects and the desire to find functional solutions to enhance competitiveness and brands, not forgetting visuality. Through our extensive and skillful cooperation network we are able to deliver large entities or be a part of a project, as required.

Core competencies:

- Large format printing solutions and design for interior decoration, facades, marketing and advertising, signs and guide signs
- Solutions ready for assembly
- Design and product development together with clients
- Wide range of machinery and a reliable cooperation network guarantee versatile services

- Shipbuilding industry's subcontractors, e.g. Antti-Teollisuus and Piikkio Works Oy
- Construction companies, e.g. Rakennus Lapti Oy
- · Planning and architects' offices
- Sisustusarkkitehdit Fyra Oy
- Numerous companies, organisations and foundations, e.g. Pirelli Tyre Nordic Aktiebolag, Finland Branch and The Foundation for Student Housing in the Helsinki Region (HOAS)



We provide pneumatic and low-pressure hydraulic systems and components for various applications in different sectors, including industry, the automotive and transport sectors and the energy and process industries. We focus on understanding our clients' business - with full concentration and innovation.

Company name: Pimatic Oy

Address: Klaavolantie 1

FI-32700 Huittinen

Website: www.pimatic.fi

Established in: 1974

Number of employees: 52 Turnover (2018): M€ 9

Contact person: Sales

Kalle Vuorio

+358 45 805 3224 kalle.vuorio@pimatic.fi

Core competencies:

- Pneumatics and low-pressure hydraulics
- Client-specific applications and systems
- Components of industrial pneumatics: maintenance equipment, valves, actuators and accessories
- Process valves and combinations
- Innovative design, manufacture and storage
- Solutions for challenging conditions such as corrosion, pressure, vibration and temperature.

- Compressor valves for the maritime industry
- Pneumatic solutions for paper machines
- Valves and actuators for the energy and process industries
- Pneumatics and low-pressure hydraulics for the mining industry
- Pneumatic solutions for rolling stock



Company name: Oy Plastex Ab

Address: Venteläntie 12

FI-08500 Lohia

Website: www.plastex.fi

Established in: 1936

Number of employees: 36

Turnover (2018): €5.6 M

Contact persons:

Member of the Board

Industrial sales and exports Industrial seller Jyrki Ant-Wuorinen Päivi Lehtinen

+358 1 935 7601 +358 1 9357 6034

jyrki.antwuorinen@plastex.fi paivi.lehtinen@plastex.fi

Plastex designs, acquires moulds and manufactures technical plastic products by injection moulding and blow moulding. The company also has its own wide range of consumables and different types of packages supplied to industry and, among others, to institutional kitchens.

Core competencies:

- Product design of plastic products
- Manufacture of hollow plastic products by blow moulding
- Manufacture of plastic products by injection moulding
- Different kinds of afterwork, assemblies, installations, markings with silkscreen and pad printing.

- Uponor
- Meltex
- Scott Safety
- Wallas Marin
- Medifon
- El&Site
- Würth
- Etra
- SOK
- Kesko



Contract manufacturer Pohjoismainen Solumuovi Oy manufactures and delivers custom-made EPP, EPS and EPE expanded plastic products to clients. The company offers clients innovations on both the domestic and international markets, and a wide range of raw materials and effective solutions according to clients' needs. Pohjoismainen Solumuovi belongs to the Jackon Group. The company holds ISO 9001 and ISO 14001 quality certificates and in addition the autimotive industry's ISO/TS 16949 quality certificate.

Company name: Pohjoismainen Solumuovi Oy

Address: Muurlantie 438

FI-25130 Muurla

Website: www.solumuovi.com

Established in: 2001

Number of employees: 34

Turnover (2018): €5 600 000

Contact person: Sales Manager

Esko Yrjölä

+358 40 679 0969

esko.yrjola@solumuovi.com

Core competencies:

- Light and durable expanded plastic components
- 3D design by means of prototypes
- The product and the tools are designed with consideration to both the use and the requirements of the selected material
- · Soft and flexible packaging solutions

References:

 Ericsson, Nokia, ABB, Danfoss, Vacon, SAAB, AGA, Planmeca, GE, Vaisala, Kavo Kerr (Palodex Group), Valeo Thermal Commercial Vehicles Finland Ltd



long time span.

Company name: Polarteknik Oy

Address: Klaavolantie 1

FI-32700 Huittinen

Website: www.polarteknik.fi

Established in: 1974 Number of employees: 73

Turnover (2018): €25 M

Contact persons:

Managing Director Business Development

Tomi Ojala Mika Korhonen

+358 20 770 9500 +358 20 770 9500

tomi.ojala@polarteknik.fi mika.korhonen@polarteknik.fi

Core competencies:

Door systems (sliding doors, automatic/manual doors, fire doors)

Polarteknik is a leading European supplier of interior and fire door systems for the world's major rolling stock manufacturers. Our strengths include innovative products, adaptability to the requirements of project business, our own production and high attention to quality. Polarteknik holds the following certifications: ISO9001, ISO14001, IRIS rev 03 (rolling stock), DIN6701-2 (adhesive bonding), EN15085 (welding). The core of our operations consists of customer orientation, innovation and reliability as a partner to our clients and other stakeholders over a

- Customised applications
- Product design (appearance, materials)
- High-quality materials and numerous surface treatment alternatives
- Project business knowhow
- Customer relationship management of large customers

- Alstom
- Siemens
- Bombardier
- Hitachi
- Skoda
- Stadler



PPT Dure Oy is a Nordic provider of high-quality paint solutions. We concentrate on B to B clients and paint systems developed for the demanding conditions of the North. Our product sectors include marine paints, industrial paints and construction paints. We manufacture two-component polyurethane paints under the trade name Poradur.

Company name: PPT Dure Ltd

Address: Satamakatu 26

FI-24100 Salo

Website: www.pptdure.com

Established in: 2014

Number of employees: 5

Turnover (2018): €520 000

Contact persons:

Managing Director
Petri Rautanen
+358 40 480 3584
petri.rautanen@pptdure.fi

Core competencies:

- Two-component polyurethane paints
- Primers, top coats, one-layer coats and lacquers
- Paints for cold conditions
- Fast-drying paints
- Corrosion and UV protection paints
- Paints for the exteriors of vessels, including underwater parts
- Paints for all surface materials, including challenging materials such as



Company name: Prismarit Oy

Address: Tallikedonkatu 4 E

FI-26100 Rauma

Website: www.prismarit.fi

Established in: 1979

Number of employees: 15

Turnover (2018): €1.2 M

Contact person:

Managing Director

Rami Panell

+358 44 742 2154 rami.panell@prismarit.fi

Prismarit Oy is a Rauma-based measurement company established in 1979. Our main line of business is providing a variety of measuring services for industry, planners and builders.

In addition to Finland, our operations cover the Baltic region. Currently, our main operating areas are Southern and Western Finland.

Our personnel has decades of experience in a wide range of measurement work. We operate in compliance with the ISO 9001:2015 quality management certificate awarded to us by Det Norske Veritas.

Core competencies:

- Measurements for the construction and metal industries
- Land surveys and measurements for hydraulic engineering
- Measurements for rock and tunnel excavation
- Measurements for the shipbuilding and offshore industries
- Laser scanning
- Measurements for mechanical engineering

- Meyer Turku Oy
- Arctech Helsinki Shipyard Oy
- Rauma Marine Constructions Oy
- Technip Offshore Finland Oy
- Rolls Royce Oy
- Steerprop Oy
- Uudenkaupungin työvene Oy
- Kankaanpää Works Oy
- Almaco Oy
- Areva SA



Protohouse Finland is an ex-Nokia internal prototype shop specialising in prototypes and small series production by 3D printing, machining and laser cutting.

We are a company of six with a total of over 120 years of experience in prototyping and product development in designing, manufacturing and assembling mechanical components for the electronics size category.

Company name: Protohouse Finland Oy

Address: Joensuunkatu 7H

FI-24100 Salo

Website: www.protohouse.fi

Established in: 2015
Number of employees: 6

Turnover (2018): €597 000

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Contact person: Managing Director

Jari Surakka

+358 40 523 590

jari.surakka@protohouse.fi

Core competencies:

- 3D printing, SLA technology = best surface quality and painting properties for R&D, design or marketing models
- Machining of alumiiniums, copper, brass, bronzes, all commercial plastics, etc.
- Laser cutting, e.g. SUS301/304 0,03 mm-0,50 mm, aluminiums, nickel silver

References:

We have made over 1 000 deliveries to customers in over 170 companies in less than two years.



Company name: P. Rotola-Pukkila Oy

Address: Lustilantie 27

FI-61800 Kauhajoki

Website: www.laatupaneeli.fi

Established in: 1965 Number of employees: 33

Turnover (2018): €2.5 M

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Contact persons:

Managing Director Yrittäjä

Mikko Rotola-Pukkila Pauli Rotola-Pukkila +358 40 056 8096 +358 40 502 8412 mikko@timantti.com pauli@timantti.com Our company has decades of experience in the manufacture of hardwood veneered products. Our veneered interior panels give a stylish and finished look for any space. The panels can be used for decorating both walls and ceilings. MDF-based hardwood veneered ceiling and wall panels are suitable for decorating dry premises. The poplar veneer based panels can be installed in both dry and humid premises, such as saunas and shower room ceilings. Our wide range of colours and materials includes white ash, walnut, oak and, as a novelty, Finnish technical birch veneers. We use water-soluble, UV-cured varnishes in our production. The emission class of our products is M1 and our products are FSC and PEFC certified.

Core competencies:

- Wood veneered interior panels and furniture
- Reliable and speedy delivery
- Flexibility
- Subcontractor chain

- L-arkkitehdit, office, Helsinki
- Naava Resort Oy, conference rooms, Ähtäri
- Rantavilla leisure centre, Ellivuori, Sastamala
- BodySport gym, Kauhajoki
- Hotel restaurant Kauhajoen Krouvi
- Hotel Alexandra, Loen, Norway
- In addition numerous private sites around Finland



For three decades, Pro-Väri has been able to grow and develop into a reliable and versatile supplier and partner. We pledge to do our utmost so that our clients will be praised for the end result.

Pro-Väri Oy is a family company operating throughout Southwest Finland. Our offices are located in Salo and Turku. We serve industry, car paint shops and hobbyists in matters relating to paints and surface treatment. Our product range offers solutions from base to surface. Excellent service has been our guiding light since our establishment in 1983. Our aim is to be actively involved in our clients' operations and to participate in solving their

Company name: Pro-Väri Oy

Address: Salitunkatu 4

FI-24100 Salo

Website: www.provari.fi

Established in: 1983

Number of employees: 11

Turnover (2018): €2 800 000

Contact person:

Business Unit Manager

Rami Rauvola

+358 44 077 9214 rami.rauvola@provari.fi

Core competencies:

- MED approved products, water-based and solvent-based
- Industrial paints and varnishes for metal and wood
- Special paints, e.g. for glass and plastic
- Special shades Colour samples Car paints and varnishes
- Abrasives and abrasive tools Painting apparatus Surface treatment solutions

problems, at the same time developing our own activities.

 Comprehensive service concept throughout the production process: Shade samples, effect paint samples, glosses, tints, tinting, paints and deliveries.

References:

 Large number of companies in industry and the automotive sector. We have delivered paints and accessories e.g. to cruise ships built in Turku since the mid-1990s.



Company name: PS-Processing Oy

Address: Vierumäentie 33

FI-23800 Laitila

Website: www.ps-processing.fi

Estblished in: 2011

Number of employees: 2

Turnover (2018): €332 000

Contact persons:

Managing Director Project Manager

Jarno Helistölä Jeri Sorri

+358 40 087 8517 +358 40 050 6241

<u>jarno.helistola@ps-processing.fi</u> <u>jeri.sorri@ps-processing.fi</u>

PS Processing Oy is a recycling company established in 2011. We specialise in the collection and handling of expanded polystyrene (EPS) waste. We help companies and organisations to manage their EPS waste so that it is recycled in accordance with the valid requirements. The principle of our operations is to focus on extensive and versatile collection, handling and downstream processing of EPS in a way that saves natural resources. At the same time, our aim is to provide cost-effective and comprehensive solutions. EPS recycling can be carried out in many ways through us. EPS recycling is important in order to be able to process EPS waste for reuse, thereby reducing carbon dioxide emissions.

Competencies:

- Recycling
- Logistics
- Reporting
- Internationality

References:

Recycled EPS blocks



We manufacture pressure tanks, tube heat exchangers, hot water boilers, steam generators, pump units, pumps, transfer pumping stations, water filters etc. We are authorised by marine rating agencies and the Pressure Equipment Directive (PED) to manufacture pressure tanks.

Comapny name: Oy Pumppulohja Ab

Address: Laatutie 4

FI-09430 Saukkola

Website: www.pumppulohja.fi

Established in: 1991

Number of employees: 45

Turnover (2018): €8 M

Contact person:

Managing Director Jukka Malinen +358 50 400 4504

jukka.malinen@pumppulohja.fi

Core competencies:

- Design and manufacture of pressure equipment
- Manufacture of tanks
- Manufacture of pumps
- Manufacture of pump units
- Design and manufacture of water filtration systems
- Manufacture of tube heat exchangers

- Meyer Turku
- **Balticmarine**
- Deltamarin
- **Auramarine**
- Firenor AS
- Neatec FzC
- Omnium-Marine
- Semco Maritime



Company name: Puu- ja julkitilatyö Oy

Address: Teollisuustie 2

FI-32700 Huittinen

Website: www.puutyo.fi

Established in: 2018

Number of employees: 4

Turnover (2018): M€ 0.1

Contact person:

Entrepreneur Project Manager
Matias Kummila Klaus Kaikkonen
+358 46 923 0202 +358 50 350 1295

puujajulkitilatyo@outlook.com klaus.kaikkonen@sataporras.fi

Our company, Puu- ja julkitilatyö Oy, specialises in top-quality custom-made carpentry. Our workshop is located in Huittinen, but we also work elsewhere according to need.

We make even the most exacting and eccentric free-standing furniture and fixtures both for private homes and public spaces, including the shipbuilding industry, restaurants, cafes, bars, homes, summer cottages, public institutions, beaches and parks.

We have acted as subcontractors to the maritime industry, making, for example, mouldings, tables with turned legs and double sunbathing beds.

Our company also has a CNC lathe and a CNC machining centre which allow for efficient implementation even of more complex projects.

We always focus strongly on the quality of our work as customer satisfaction is our top priority.

Core competencies:

- All custom-made carpentry, both free-standing furniture and fixtures
- CNC turning
- CNC machining
- Stair design

References:

Several assignments on ships as subcontractor of Paattimaakarit Oy



Quant is a global leader in industrial maintenance. For over 30 years, we have been realizing the full potential of maintenance for our customers. From embedding superior safety practices and building a true maintenance culture, to optimizing maintenance cost and improving plant performance, our people make the difference. We are passionate about maintenance and proud of ensuring we achieve our customers' goals in the most professional way.

Company name: Quant Finland Oy

Address: Kairakatu 23, 26100 Rauma

Website: www.quantservice.fi

Established in: 2013 Number of employees: 300 Turnover (2018): 25 M€

Contact person:

Toni Siivonen +35 8505681136

toni.siivonen@quantservice.com

Core competencies:

- Cranes
- Lifting aids
- Machine installations
- Welding machine maintenance

- Rolls Royce, Rauma
- Port of Kokkola
- UPM
- Boliden, Harjavalta



Company name: Raiha Hydraulics Oy

Address: Hallimestarinkatu 26

FI-20780 Kaarina

Website: www.raiha.com

Established in: 1973 Number of employees: 29

Turnover (2018): €6,9 M

Contact persons:

Managing Director Piping systems

Jussi Korsi Tapani Sipilä

+358 50 598 1353 +358 40 574 2010 jussi.korsi@raiha.com tapani.sipila@raiha.com Founded in 1973, Raiha Hydraulics is one of the oldest companies in the hydraulics sector in Finland. We have grown from a maintenance workshop of axial piston pumps and engines to a full-service hydraulics business. Raiha Hydraulics is a part of the Rauma-based Hollming Group.

Our skillful personnel makes us a reliable partner for our clients and easy to work with. We understand the character of our clients' business and are, therefore, able to bring added value to our clients through high-quality, rapid and flexible service.

Core competencies:

- Hydraulic systems
- Piping systems incl. 3D design (representation of GS-Hydro in Finland)
- Hydraulic pump, engine, cylinder, accumulator and valve maintenance
- Hydraulic components

- Marine hydraulics
- Offshore
- Pulp, paper and plywood industries and sawmills
- Chemical industry
- Waste management
- Power plants
- Mining industry
- Mobile hydraulics



We are a painting business specialising in the surface treatment of metal, high-pressure painting and fire retardants.

Our finishing touches also meet the highest demands.

Company name: Rate -Maalaus Oy

Address: Kievarintie 9

FI-32560 Virttaa

Website: www.rate-maalaus.fi

Established in: 2016

Number of employees: 1

Turnover (2018): €71 000

Contact person:

Managing Director
Mikko Koponen
+358 44 215 1651
ratemaalaus@gmail.com

Core competencies:

Painting

References:

In industry



Rautarakenne S. Lipponen Oy's operating principles and quality manual are based on the ISO 9001 and ISO 3834 standards.

In construction projects, bearing steel structures are manufactured with Dekra-approved FPC (EN 1090-1) and CE markings.

Company name: Rautarakenne S. Lipponen Oy

Address: Teollisuustie 9

FI-23600 Kalanti

Website: www.rautarakenne.fi

Established in: 1984

Number of employees: 6

Turnover (2018): €1.6 M

Contact person:

Entrepreneur Sampo Lipponen +358 500 780 828

sampo.lipponen@rautarakenne.fi

Core competencies:

- Steel-frame halls and wall elements
- Manufacture and installation of worktops and tables
- Manufacture and installation of carriages
- Manufacture of gates and fences

- Yara Oy
- Valmet-Automotive
- Vahterus Oy
- Vihannes Laitila Oy
- YIT
- Hartela Oy
- Rakennus Lehtonen Oy
- Nurkora Oy
- Rakennus Jalonen Oy



Company name: RCP Software Oy

Address: Lemminkäisenkatu 50

FI-20520 Turku

Website: www.rcpsw.com

Established in: 2015

Number of employees: 21

Turnover (2018): €1 300 000

Contact person:

Sales Manager Janne Seittenranta +358 40 779 9539

janne.seittenranta@rcpsw.com

RCP Software Oy operates in Turku, Salo and the metropolitan area in Finland. We offer high-quality services in equipment design. We can design software, electronics and printed circuit boards for your equipment as a turnkey solution, if necessary, also including the mechanical design. Our strengths lie in our broad experience in productisation and a highly skilled and committed staff. Our strong areas of expertise include wireless communication, sensor technology, IoT solutions and currently also PLC programming. Our tools and operations comply with the requirements of quality systems. If you need intelligence and control for your device or system, contact us.

Core competencies:

- Embedded software
- Electronics design
- Printed circuit board design
- Testing services
- Equipment design and productisation
- Software and electronics for motor controls
- Prototype design
- PLC programming
- Machine vision and robotics
- Wireless communication

- ABB Oy, Vaisala Oyj, Helvar Oy Ab, Audico Technology Oy
- Sandvik Mining and Construction Oy Suomi, Aavi Technologies Oy
- Labmaster Oy, Defour Oy, Ouman Oy, Satel Oy
- Huawei Technologies Oy, Nordic ID Oy



Company name: Rejlers Finland Oy

Address: Graanintie 5

FI-50190 Mikkeli

Website: www.rejlers.fi

Established in: 1980, Finnish companies (1942 Rejlers AB)

Number of employees: over 550 (Finnish companies)

Turnover (2018): €52 M (Finnish companies)

Contact persons:

Account Manager / Head of Department

Strength calculation services Industry/Mechanical and systems engineering

Marko Latva-Kyyny Tero Vuonos

+358 40 8011 665 +358 40 8011 646 marko.latva-kyyny@rejlers.fi tero.vuonos@rejlers.fi

Rejlers offers versatile technical consultancy services to customers in the areas of industry, energy, building and infrastructure, and also digital service solutions. Our mechanical and systems engineering services cover everything from pre-planning to execution and maintenance, taking into account the customer's operational processes and safety as well as environmental considerations. In addition to our professionals in detail engineering, our mechanical engineers also include leading experts with comprehensive experience in large design assignments. In our work, we comply with the requirements set by the Machinery Directive. Our process-based system meets the requirements of both the ISO 9001:2008 and ISO 14001:2004 standards. We excel in srength calculation. Whether a simple calculation or a comprehensive examination of the behaviour of a structure is concerned, we execute projects with expertise, if necessary according to the requirements of the authorities or rating agencies. We have considerable experience of both electricity distribution systems and the programming of different control rooms, systems, logics and data collection, reporting and remote control systems. We operate nationwide and have offices in some 20 locations in Finland, for example, in Salo, Lohja and Kurikka.

Core competencies:

- Mechanical, electrical, automation and instrumentation design
- FE analyses of structures, lifecycle analysis of steel structures and machinery
- Plant and process design
- Industrial design
- 3D printing
- IoT purchase and procurement transactions
- Documentation and commissioning services
- Modernisation and maintenance planning
- Lifting aids

References:

https://www.rejlers.fi/Projektit/#Teollisuus



Company name: Salko Painting Oy
Address: Salkokatu 3

FI-30100 Forssa

Website: www.salkopainting.fi

Number of employees: 16

Turnover (2018): M€2.8

Contact person: Managing Director Jouni Pulkkinen

+358 400 768 303

jouni.pulkkinen@salkopainting.fi

Salko Painting Oy is Finland's leading subcontracting paintshop for extruded aluminium profile. We offer powder coating and machining services to the construction and interior decoration product industries. Our modern machinery and professional personnel guarantee rapid high-quality deliveries. Our strategy is to invest strongly in new technology and to focus on quality and customer-oriented service. We use the GSB quality system.

Core competencies:

- Storage
- Painting
- Cutting
- Machining
- Projects
- Assembly

- Aluminium wholesalers
- Hydro
- Lumon
- Inwido
- Martela
- Valmet
- TUI Mein Schiff 1/2 suite Ribbed Wall



Company name: Salomaan Konepaja Oy

Address: Lairolantie 1

FI-24910 Halikko as.

Website: www.salomaankonepaja.fi

Established in: 1930 Number of employees: 30

Turnover (2018): M€3.6

Contact person: Managing Director

Lauri Salomaa +358 40 574 3711

lauri.salomaa@salomaankonepaja.fi

Salomaan Konepaja is a reliable metal industry contract manufacturer offering its customers a comprehensive turnkey service concept. Our core competence is the manufacture of steel components and structures. Manufacture is supported by our design service which develops products together with our customers. The company's long experience combined with modern manufacturing processes guarantees high-quality and cost-effective results. Our activities are certified according to ISO 9001:2015 and ISO 14001:2015. In addition, our production is certified according to EN 1090-1:2009 +A1:2011, which entitles us to manufacture CE marked bearing steel structures.

Core competencies:

- Salomaan Konepaja's core competence is the manufacture of serially produced components and steel structures ready for assembly. Our most important manufacturing processes are:
 - Robot welding
 - Thread rolling
 - Machining
 - Laser cutting

References:

 ABB Marine and Ports, Inha Works Ltd., Fingrid Oyj, Eltel Networks Oy, Onninen Oy, SLO Oy



Saloteam Oy is a subcontracting company in the mechanical engineering sector. We manufacture machined parts from aluminium, other metals and technical plastics.

We specialise in products with a maximum weight of 10 kg and produce both small series and large batches with high quality and speed. We also offer coating and assembly services. Where necessary, our experienced designer team will assist in making the finishing touches to the details of parts and products to suit mass production.

In addition to our machining service, we design and manufacture devices to boost the assembly and testing of our clients' own products. We operate systematically in an ERP-controlled environment covering every stage of our order-manufacture-delivery process.

Company name: Saloteam Oy

Address: Ratakatu 10

FI-24100 Salo

Website: www.saloteam.fi

Established in: 1991 Number of employees: 25 Turnover (8/2019): M€ 3

Contact person: Sales Manager

Visa Niinimäki +358 2 721 5500

visa.niinimaki@saloteam.fi

Core competencies:

- Subcontracted machining: milling and turning of metals and plastics
 - Sheet-like objects up to the size of 1500 x 1000 x 15 mm
- Design and manufacture of auxiliary equipment for assembly and testing

- The lighting, electricity and electronics industries
- The motor industry
- Industry manufacturing special equipment
- The medical, chemical and food industries
- For more information, see: https://www.saloteam.fi/ratkaisut



Company name: Satagrafia

Address: Korkeaojantie 11

FI-32860 Korkeaoja

Website: www.satagrafia.fi

Established in: 1987 Number of employees: 4

Turnover (2018): €250 000

Contact persons:

Entrepreneur Entrepreneur Kari Uusiniitty Juha Uusiniitty

+358 10 501 3280 +358 10 501 3281 kari.uusiniitty@satagrafia.fi juha.uusiniitty@satagrafia.fi

Core competencies:

- Advertising decals
- Window films
- Safety films
- Signs
- Guide signs
- Installations
- Advertising design
- Large format production
- Self-adhesive labels

References:

- Installation and partial manufacture of advertising surfaces at the Rauma shipyard for P&O Ferries' ships Spirit Of Britain and Spirit of France as well as M/S Baltic Queen and M/S Galaxy, 2006-2012
- Manufacture and installation of advertising surfaces and guide signs for Kemira's Äetsä plant, 2016

Satagrafia is a company specialising in advertising production services. Our offices are located in Honkaluoto in Pori and in the village of Korkeaoja in Kokemäki, Finland. We serve the whole Pori and

Satakunta area, producing advertising decals, guide signs, signs, glass films, illuminated advertisements, large format prints and many other advertising materials. Our services also include advertising design. Today, our operations are increasingly concentrating on providing decals for different types of surfaces and manufacture. Established in 1987, our family company is a versatile and experienced partner to clients. According to their needs, clients can either commission

individual projects or make a comprehensive service agreement with us. We offer everything you need from design to implementation and installation on a turnkey basis. Our assets include high-quality materials

and sophisticated machinery as well as expert skills.

- Design, manufacture and installation of Sataedu premises' outdoor signs, 2016
- Window films for Luvata head office in Pori, 2017
- Safety films for the premises of the Satakunta healthcare district, 2017-2018
- Manufacture of guide signs, pipeline markings and safety films for the Tahkoluoto port in Pori, 2015-2017



Company: SATEL Oy

Address: Meriniitynkatu 17

FI-24100 Salo

Webiste: www.satel.com

Established in: 1986

Number of employees: 68

Turnover (2018): €14 500 000

Contact person: Sales and event coordinator

Arja Vainio

+358 2 777 7882 arja.vainio@satel.com SATEL is one of the world's leading experts in radio networking technology. We develop and manufacture high-quality solutions relating to private radio networking technology, which make possible reliable connections that meet mission-critical requirements.

The advantages of our radio technology are high availability, reliability, security, low life-cycle costs, easy deployment and the possibility of integration with adjacent technologies. Our solutions have numerous application possibilities.

We are known for excellent expert service. We offer high-quality network design services and rapidly reacting technical support. In addition, our global distribution network serves our clients locally.

Core competencies:

- Port operations and docking
- Monitoring of the weather and the environment
- Measuring and alarm systems
- Telemetry

References:

https://www.satel.com/applications/offshore/



Company name: Sat-Electric

Address: Skaffarinkatu 13

FI-32800 Kokemäki

Website: www.sat-electric.fi

Established in: 2001

Number of employees: 19

Turnover (2018): €2.3 M

Contact persons:

Sales/Tender processing Design/Supervision

Eetu Rusi Jukka Helin

+358 44 762 1227 +358 40 546 5301

eetu.rusi@sat-electric.fi jukka.helin@sat-electric.fi

Sat-Electric Oy is a company engaged in electrical design and contracting as well as industrial maintenance. In industrial projects, we are also involved in instrumentation and process installations and automation programming.

At present, our operations focus on industrial design, instrumentation, process and electrical installations and various projects.

One of our obvious strengths is our lean organisation. In industry, our strengths are emphasised in electrical and instrumentation installations. We also excel in rapid operation, which is made possible by our wide range of electrical accessories and flexible personnel.

Core competencies:

- Electrical installations
- Process electrification
- Instrumentation installations
- Electrical design
- Service and maintenance

- Lehtosen Konepaja Oy: Service and maintenance, project work.
- GE Renewable Sweden AB: Reconstruction of Harjavalta hydroelectric power plant, Generator cabling G1, G2, G3.
- Andritz Oy: Reconstruction of Harjavalta hydroelectric power plant, Turbine cabling G1, G2, G3.
- Adven Oy: Evaporation plant Naantali, 20kV, building, process electricity and instrumentation installations.
- Consor Technology Oy: Metsä Fibre bioproduct mill, Äänekosken Energia's district heating heat exchanger station, electrotechnical work.



Seger Oy specialises in subcontracting of sheet metal components and assemblies.

Company name: Seger Oy

Address: Merilinnuntie 1

FI-23500 Uusikaupunki

Website: www.segertech.com

Established in: 2002 Number of employees: 100 Turnover (2018): M€ 15

Contact person:

Key Account Manager

Frans Lindstén

+358 50 302 0393

frans.lindsten@segertech.com

Core competencies:

- turret punch presses
- edging
- hydraulic and eccentric presses
- assembly

- Piikkiö Works
- Rauma Interior
- FläktGroup
- ABB
- Danfoss



Company name: Seloy Oy

Address: Loimijoentie 215

FI-32700 Huittinen

Website: www.seloy.fi

Established in: 1985

Number of employees: 40 Turnover (2018): M€ 8

Contact persons:

Technical Sales Managing Director

Antti Nurminen Henri Kiuru

+358 10 839 5829 +358 10 839 5816

antti.nurminen@seloy.fi henri.kiuru@seloy.fi

Seloy is a Finnish family business specialising in glass processing and Finland's leading supplier for demanding projects. In fact, it could be said that the more exceptional a project, the more likely it is that we are involved. Seloy's product range includes insulating glass, fire protection glass, SG glass, safety and security glass, glass blinds, LED glass and many client-specific special solutions. Through our subsidiary Seloy Live Oy, we sell innovative mirror displays, touch screen mirrors, and interactive windows, as well as so-called smart glass, which are all results of our own product development and also Finnish products.

All products – also the touch screen mirrors – can be made in sizes and according to specifications requested by the client.

We are particularly well known for our top-class technical know-how, flexibility and our ability to produce quite exceptional products. Client feedback continuously praises the extremely high quality of our products and the reliability of delivery.

Core competencies:

- various glass processing products and interactive glass
- glass technology know-how
- flexible, versatile and high-quality production
- high capacity
- innovative products even on a global scale
- experience in the subcontracting chain in the maritime industry
- ability and will to design and manufacture client-specific special products

- Dubai Floating Villas
- Interactive window SENSE, Best Product of the Show, ISE 2018
- Paramount Pictures
- Central library Oodi
- Snowpanda House
- Tampere University Hospital
- Several ship projects
- Numerous demanding special projects annually, e.g. shopping centre Tripla, shopping centre Ratina, new subway stations in Helsinki, etc.



Sodeca Finland Oy is the sales organisation of the Spanish fan manufacturer Sodeca in Finland.

Address: Metsälinnankatu 30

FI-32700 Huittinen

Website: www.sodeca.fi

Company name: Sodeca Finland Oy

Established in: 2011 Number of employees: 3

Turnover (2018): €1.6 M

Contact person:

Managing Director Kai Yli-Sipilä +358 40 032 0125 kyli.sipilä@sodeca.fi

Core competencies:

- Smoke extraction fans
- Explosion-classified Atex fans for different categories
- Fans for EC motor applications

References:

- Metsä Fibre Äänekoski, smoke extraction fans
- Orion Hanko, Atex fans
- Numerous public buildings and car parking premises, smoke

extraction



Company name: Stara Consulting Group Oy

Address: Örninkatu 15 B

FI-24100 Salo

Website: www.staraconsulting.fi

Established in: 2000

Number of employees: 11

Turnover (2018): €788 000

Contact person:

Managing Director Patrick Stara

+358 44 778 2126

patrick.stara@staraconsulting.fi

Stara Consulting is your partner in renewal and growth. We build and train worklife teams for success. We help our customers to highlight their success factors, to draw up an inspiring plan for growth, to recruit the right people and to adapt winning procedures.

Core competencies:

- Developing organisations and management
- Managerial training
- Improving sales and customer relationships
- Improving project management and leading
- Recruitment
- Recruitment training
- Qualifying training

- Juha Punta Oy
- Alvars Oy
- Sponda Oyj
- Treston Oy
- Meranti Siivouspalvelut Ky



Steel Master designs and manufactures skid mounted units for the handling of liquids and gases. The Group is a leading expert in its sector. Operations are based on high quality, efficiency and flexibility. The Steel Master Group consists of Steel Master Finland Oy (SMF) and Steel Master Marine Oy (SMM).

Group name: Steel Master

Company names: Steel Master Finland & Steel Master Marine

Address: Opintie 30

FI-23100 Mynämäki

Website: www.steelmaster.fi

Established in: 1995 Number of employees: 190 Turnover (2018): €11.3 M

Contact persons:

Managing Director Sales

Matias Tuominen Antti Akrén

+358 44 306 6522 +358 40 164 6626 matias.tuominen@smf.fi antti.akren@smf.fi

Core competencies:

- Designing and manufacturing of skid mounted units
- Product development
- Customised solutions
- Liquid and gas systems for the marine and energy industries

- Wärtsilä
- Andritz
- Valmet
- Sumitomo Foster Wheeler
- Auramarine
- General Electric
- Sandvik



Stroman Oy is a Finnish contract manufacturer of work machine control systems and wiring harnesses. We specialise in the design and assembly of electrical systems. We are a flexible and reliable partner. Our clients are well-known Finnish work machine manufacturers.

Company name: Stroman Oy

Address: Pajatie 2

FI-61300 Kurikka

Website: www.stroman.fi

Established in: 2004 Number of employees: 40

Turnover (2018): €6.9 M

Contact persons:

Managing Director Chairman of the Board

Tomi Kotoneva Valtteri Sivula

+358 40 162 2601 +358 44 046 9201

tomi.kotoneva@stroman.fi valtteri.sivula@stroman.fi

Core competencies:

- Wiring harnesses
- Switchboards

References:

Several work machine manufacturers



Company name: Supersteel Oy

Address: Vanhantalontie 3

FI-39700 Parkano

Website: <u>www.supersteel.fi</u>

Established in: 2014
Number of employees: 63

Turnover (2018): €7.9 M

Contact persons:

Managing Director Marketing Manager

Raimo Holma Janne Holma

+358 40 5042928 +358 40 182 3980

raimo.holma@supersteel.fi janne.holma@supersteel.fi

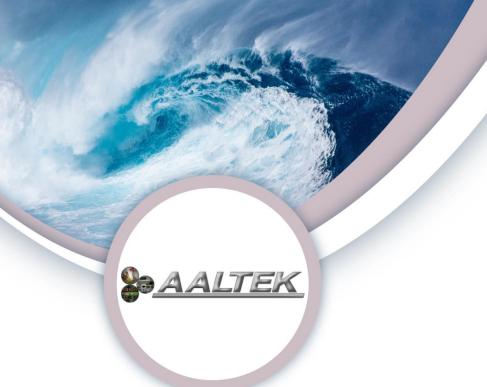
We have a long tradition in heavy power transmission as well as plate work and welding deliveries. Our excellent machinery provides, for example, lifting capacity up to 50 tonnes, a paint shop for large objects and vertical turning up to a maximum of 6300 mm.

Quality systems: ISO 9001:2008 and ISO 3824-2:2005

Core competencies:

- Heavy power transmission applications
- Induction hardening
- Submerged arc welding
- Assemblies

- ABB Marine
- Rolls-Royce
- Valmet
- Metso
- DB Santasalo
- Towimor
- Ulmatec



Säkylän Aaltek Oy specialises in exacting subcontracting. Our clients include operators in the Finnish Defence Forces as well as the railway and marine industries. We work in close cooperation with our subsidiary MirTer Oy.

Our operations are certified by the ISO9001 and ISO14001 standards and we have been audited, for example, by Alstom and Patria. We have also been audited by Fimko for the manufacture of FI-marked electrical cabinets.

Company name: Säkylän Aaltek Oy

Address: Asentajantie 1

FI-27800 Säkylä

Website: www.aaltek.fi

Established in: 1988 Number of employees: 24

Turnover (2018): €2.8 M

Contact persons:

Managing Director Production Manager

Jari Aaltonen Tero Aaltonen

+358 44 787 1171 +358 44 787 1172

jari.aaltonen@aaltek.fi tero.aaltonen@aaltek.fi

Core competencies:

- Serial production
- Wire harnesses
- Circuit board production
- Electrical cabinets
- Data cabinets for cruise ship cabins

- Polarteknik
- Patria
- Milectria
- Sampo Rosenlew
- MirTer



We are a full-line supplier of safety glass and building glass products. We manufacture flat and curved safety glass with professional skill. Our product range also includes steel and aluminium structures complementing glass.

Company name: Tambest Glass Solutions Oy

Address: Ravikatu 2

FI-30100 Forssa

Website: www.tambest.com

Established in: 1984 Number of employees: 80

Turnover (2018): M€ 15.4

Contact persons:

Production Manager Sales Manager Vesa Jaakkola Maija Kantelus +358 50 538 8684 +358 50 385 6387

vesa.jaakkola@tambest.com maija.kantelus@tambest.com

Core competencies:

- domestic supplier
- quality
- delivery time
- rapid manufacture of products if necessary
- agility
- integrated service up to installation
- consultancy in glazing solutions and technical matters
- extensive subcontractor network
- customised, integrated service always on time

- Helsinki Airport, Central Library Oodi, Sanomatalo media house
- Shopping centre Tripla, Helsinki; Ideapark shopping centre, Tampere; Helsinki Music Centre; Museum of Contemporary Art Kiasma
- Espoo railway station, Court House, Sello Shopping Centre



Tammet Oy is a company based in Raasepori, Finland, and one of the largest manufacturers of metal meshes and products in the Nordic countries. We have strong know-how of our products and currently over 60% of our production is exported. Our know-how covers both wire handling and surface treatment up to the finished product ready for installation. We deliver our products for shipbuilding, construction, interior decoration and maintenance. Our company is located within easy reach, approximately 120 km east of Turku in Southwest Finland.

Company name: Tammet Oy

Address: Metallikutomonkatu 1

FI-10601 Tammisaari

Website: www.tammet.fi

Established in: 1946 Number of employees: 63

Turnover (2018): €11.8 M

Contact person:

Sales Manager Michael Qvarnström +358 40 587 5152

michael.qvarnstrom@tammet.fi

Core competencies:

Manufacture and sale of different kinds of metal meshes

- Shipbuilding industry
- Construction industry
- Food industry
- Forest industry
- Building materials industry
- Mining industry
- Automotive industry
- Mechanical engineering



We offer prefabrication and parts manufacturing for the metal industry. Our services also include laser cutting, machining, edging, welding and surface treatment. Our certified quality system adheres to ISO 9001/2015.

Company name: Tamminiitty Oy

Address: Ketjutie 4

FI-27710 Köyliö

Website: www.tamminiitty.fi

Established in: 2013 Number of employees: 30 Turnover (2018): M€ 4.55

Contact persons:

Managing Director/Entrepreneur Sales Manager/Entrepreneur

Marko Wessman Kalle Airisto

+358 40 527 0203

 $\underline{marko.wessman@tamminiitty.fi} \ \underline{kalle.airisto@tamminiitty.fi}$

Core competencies:

- Machining
- Edging
- Laser cutting
- Welding
- Prefabrication
- Surface treatment

References:

 Some 100 clients of which the 40 largest account for approximately 90% of our EUR 5.5 million turnover.



Taulukeskus TK-Team Oy Ab (TK-Team) is a Finnish company which manufactures and markets presentation solutions and acoustic products for professional use in both the private and public sectors. With almost 50 years of experience, we are a pioneer in the industry in Europe. We are known for our strong, durable, high-quality and functional products as well as our reliable installation services. We specialise in bespoke project deliveries according to architects' designs. If our range does not have the right solution for you, you can design it yourself and we will make it come true.

TK-Team sells and operates through its subsidiaries and resellers in over 20 countries. Years of experience and understanding product requirements ensure the best product solution and service for our clients. TK-Team's products are well-known and have a significant market position in many countries.

Core competencies:

- Design and manufacture of writing and notice boards and projection surfaces
- Interactive touch screens and their software
- Design and manufacture of soundproof panels and workspaces
- Combining metal, wood, glass, felt and fabric in product design and manufacture
- Design, manufacture and installation of tailored product solutions
- Project and international know-how from product design to delivery

References:

- Public sector sites: schools, universities, daycare centres, hospitals, the Finnish Parliament
- Companies: Fortum, Arctia Shipping, Kone, UPM, Tieto, Ferratum, CGI, Elisa, Ilmarinen, Aurajoki, Auramarine, ABB
- Our products are sold through various resellers
- Leading universities in Great Britain, Moscow University and schools and universities in Estonia

Company name: Taulukeskus TK-Team Oy Ab

Address: Maorlantie 3

FI-24800 Halikko

Website: www.tk-team.com

Established in: 1972 Number of employees: 45

Turnover (2018): M€ 6

Contact persons: Managing Director

Kari Harila

+358 40 757 3613

kari.harila@tk-team.com



Company name: Telesilta Oy

Address: Telakkatie 6

FI-23500 Uusikaupunki

Website: www.telesilta.fi

Established in: 1978
Number of employees: 30

Turnover (2018): M€ 8.9

Contact persons:

Site Manager Managing Director Jarkko Myllyniemi Joonas Puustelli +358 40 575 6393 +358 50 303 999 1

jarkko.myllyniemi@ joonas.puustelli@
harjuelekter.com harjuelekter.com

We are an electrical contracting company established in 1978 and a part of the financially sound Harju Elekter Group. We specialise in electrification work for the shipbuilding industry, from design to installation, commissioning and maintenance.

Where required, we can offer extensive delivery packages for the needs of the shipbuilding industry together with our sister companies in the Group.

We also provide contracting, renovation and maintenance services for industrial properties and other demanding buildings.

We area based in Uusikaupunki and Rauma in Finland.

Core competencies:

- Electrical contracting for the shipbuilding industry
- Commissioning
- Project management
- Turnkey deliveries

- RoPax vessel M/S Hammershus
- Research vessel R/V Aranda
- Västtrafik ferries: Elvy, Älvfrida & Älveli
- Oil recovery vessel Louhi
- Renovation of Pansio-class minelayers
- Coast guard vessel RV15E
- Pilot Cutters LK150-153
- F-class vessels Naantali, Turku & Uusikaupunki



We manufacture different products from special metals, including small series and individual items. The materials used include stainless and acid-resistant steel, aluminium, brass, copper and titanium. We also carry out different railing projects and installation work.

Core competencies:

- TIG welding
- MAG welding
- Steel furniture
- Railings
- Installation work (e.g. steel kitchen furniture etc.)
- Repair welding of castings
- Implementation of artwork

References:

- Allure Of The Seas Installation of kitchen furniture (Merima)
- Oasis Of The Seas Installation of kitchen furnoture (Merima)
- Stainless steel carbon dioxide filter frames for power plants

Company name: Tigger Oy

Address: Teollisuuskatu 3 Fl-38210 Sastamala

Website: www.tigger.fi

Established in: 2006

Number of employees: 4

Turnover (2018): €212 000

Contact person: Managing Director

Lilli Koivula

+358 40 723 9099

lilli@tigger.fi



Company name: TyöAreena Oy

Address: Merilinnuntie 1

FI-23500 Uusikaupunki

Website: www.tyoareena.fi

Established in: 2017 Number of employees: 10

Turnover (2018): €388 000

Contact person:

Managing Director Pekka Jokimutka +358 40 527 5577

pekka.jokimutka@tyoareena.fi

Over the years, personnel hire has developed into an extremely competitive sector. Personnel hire companies have provided clients with personnel at an ever-tightening pace. In addition, price competition has at times become distorted, which is harmful to the sector in the long run.

We at TyöAreena want to offer our clients competent personnel meeting the client's needs and at the right time. We dissociate ourselves from the distorted price competition. We will compete fairly with pricing, but so that our clients are provided with personnel who receive a proper salary for their work and have legal working hours (we comply with collective agreements). We will also ensure that the occupational health matters of the personnel are taken care of and, where necessary, that the personnel have appropriate housing at their disposal.

In addition to Finnish personnel, TyöAreena has excellent contacts with Lithuanian and Polish personnel. Through us you will find skilled metal workers and electricians quickly (Lithuania and Poland). Contact us for more information.

Core competencies:

Personnel hire

- Uudenkaupungin Rautavalimo Oy
- Seger Oy
- Heikki Laiho Oy
- Framecomp Oy



Tälli Oy is a family business established in 1979. As a contract manufacturer, we manufacture wood- and high-pressure laminate-based components according to clients' designs and wishes. Cooperation with the nearby company Formica IKI Oy has continued without interruption since the beginning of the 1990s, especially in connection with the shipbuilding industry. Our clients include the construction, shipbuilding, furniture, food and carpentry industries and the hospital sector. Over the past forty years, we have manufactured both small and very large series. TÄLLI OY was one of the first suppliers audited by IKEA in the 1980s.

Company name: Tälli Oy

Address: Hallikuja 5

FI-42800 Haapamäki

Website: www.tallioy.com

Established in: 1979 Number of employees: 50

Turnover (2018):

Contact persons:

Project Engineer CEO

Harri Ilmarinen Jali Somppi

+358 50 592 1504 +358 400 775 806

harri.ilmarinen@tallioy.com jali.somppi@tallioy.com

Core competencies:

- Manufacture of wood-based components
- Project production
- CNC machining

References:

 We have been involved in the building of all passenger cruise ships built in Finland since the beginning of the 2000s.



Core competencies:

Process pipings

Small-diameter pipings

Process equipment installations

(2014/68/EU).

Steam pipings, high- and low-pressure pipings

Pipings for the food industry

Pipings for the chemical industry

Steel structures

Pipings of duplex and heat-resisting steels

References:

- Lahti Energia Oy, Valmet Technologies, UPM
- Laitilan Wirvoitusjuomatehdas Oy, Dupont Genencor International Oy

Ukitig Oy specialises in exacting industrial pipings and repairs and maintenance for industry. Established in 1982, the company has achieved a strong position on the market. Ukitig Oy has a certified SFS-EN ISO 9001 quality system, SFS-EN ISO 3834-2 standard welding quality control system as well as a SFS-EN 1090-1 certificate for the manufacture of structural welded steel structures. All our welders are qualified in compliance with the SFS-EN ISO 9606-1 and welding operators in compliance with the SFS-EN ISO 14732. Our personnel and welding method qualifications cover piping and pressure equipment

manufacture according to the pressure equipment directive

Andritz Oy, Peab Infra Oy, Outotec Finland Oy, Siemens, Yara Suomi

Company name: Ukitig Oy

Address: Pienteollisuustie 1

FI-23500 Uusikaupunki

Website: www.ukitig.fi

Established in: 1982 Number of employees: 52

Turnover (2018): M€ 8.4

Contact persons:

QC/Head of Security Technical Director Mauri Toivonen Tapio Seikola +358 44 095 7760 +358 40 546 4300

mauri.toivonen@ukitig.fi tapio.seikola@ukitig.fi



Wallius Hitsauskoneet is a welding machine manufacturer established in 1949. Welding machines manufactured by Wallius are known for their quality and durability in the use of both light and heavy industries. We ensure the high quality of machines by manufacturing them at our Muurla plant in compliance with EN60974-1 and EN50199 standards. Our products have been awarded the Finnish Key Flag Symbol as a proof of their Finnish origin.

Company name: Wallius Hitsauskoneet Oy

Address: Muurlantie 510

FI-25130 Muurla

Website: www.wallius.com

Established in: 1949 Number of employees: 10

Turnover (2018): Approx. €1 M

Contact person: Sales Manager

Ville Välilä

+358 50 464 7149 ville.valila@wallius.com

Core competencies:

- Welding machine manufacturing, maintenance and service
- Possibility to design and produce custom-made special models
- Flexible production
- Validation of welding machines

References:

 Raumaster Oy, Helkama Velox Oy, Scania SOE Busproduction Finland Oy, Ketjurauma Oy, Rolls-Royce Oy Ab Rauma, Suomen Varastokontti Oy, Pumppulohja Oy, Lännen Tractors Oy



Company name: ValueSource Partners Oy

Address: Joensuunkatu 7

FI-24100 Salo

Website: www.values.fi

Established in: 2009

Number of employees: 42

Turnover (2018): €3 400 000

Contact person: Customer Relations

Timo Nieminen

+358 50 325 2606 timo.nieminen@values.fi

ValueSource is a procurement and sourcing service company offering clients experts in procurement, sourcing and logistics as a flexible service. ValueSource specialises in technical sourcing, especially in project procurement and investment sourcing, including machinery, equipment, systems, planning services, contracting, materials and components.

ValueSource solves challenges in procurement resources and know-how and provides an entire procurement team as a flexible scalable service. The service provides a team of 50 procurement and sourcing professionals to the client's disposal as a part of the client's business. The results of the service can be seen directly in the company's result. Clients benefit from the service through improvements in costeffectiveness, risk management and project schedules.

Core competencies:

- Technical sourcing and operative procurement
- Project procurement professionals as a service
- Project logistics professionals
- Investment sourcing professionals
- ICT procurement advisors for digitisation projects and IT investments
- Start-up and support for indirect procurement

- Valmet Automotive: Investment sourcing and serial materials for the automotive industry
- Outotec: Project procurement and coordination of project logistics
- FinFerries: Consultancy and procurement manager service
- Marioff: MRO cost savings
- Maillefer: Recruitment and resourcing services
- OP Financial Group: ICT projects and service procurement
- Enics: Recruitment and resourcing services



Company name: Viitos-Metalli Oy

Address: Tähtiniementie 1

FI-18100 Heinola

Website: www.viitos-metalli.fi

Established in: 1994

Number of employees: 31

Turnover (2018): €2.1 M

Contact person:

Sales Manager

Kaj Sundberg

+358 44 722 2440 kaj.sundberg@viitos-metalli.fi Viitos-Metalli Oy is an engineering workshop established in 1994. The company is based in Heinola, Finland, at a central location with excellent transport connections. The company's staff have extensive experience in the manufacture of a wide range of heat and pressure systems and in steam-, water- and oil-based processes in demanding boiler plants. Our production focuses on heat and pressure vessel technology and design and consultancy in the same sector.

Core competencies:

Heat and pressure systems

- Steam and hot water boilers operating on oil or gas
- Pipeline valve stations for natural gas, methanol, hydrogen or oil
- Pumping and pre-heating units for heavy fuel oil
- Oil cooling systems for water turbine plants
- · Liquid filters for district heating systems
- Feedwater, condensate and blowout steam tanks
- Heat exchangers and heat transfer stations
- Condensate pump stations
- Steam traps, steam headers, condensate vessels, sample coolers and sample cooling stations
- Gas, steam and oil pipelines



Company name: Ypäjän Metalli Oy

Address: Uotilantie 5

FI-32100 Ypäjä

Website: www.ypajanmetalli.fi

Established in: 1997 Number of employees: 10

Turnover (2018): €1.5 M

Contact person: Managing Director Arto Salmi

+358 400 531 550

arto.salmi@ypajanmetalli.fi

We are an engineering workshop specialising in customised theatre stage technology. We have operated for over 20 years and have modern facilities in the town of Ypäjä. Our company has designed and delivered hundreds of hoists to different sites, mainly in Finland. We do our own 3D designing with Solidworks software. Our previous deliveries to ships have included moving stages, rolling bridges and showers for sun decks.

Core competencies:

- Theatre hoists
- Revolving stages
- Rising floor stages
- Acid-resistant and stainless steel structures (railings and the like)
- Large overhead doors
- Large sound insulation doors

- Lower stage machinery for both stages of the Helsinki City Theatre
- Upper stage machinery for the small stage of Helsinki City Theatre (about 60 mechanisms)
- Grandstand constructions for the auditorium of Lahti University of Applied Sciences
- Hoists for both stages of Pori City Theatre
- Orchestra lifts and fixing of old lifts for Vaasa City Theatre
- Hoists for the main stage of Svenska Teatern
- Hoists for the main stage of Rovaniemi City Theatre
- For example, hoists for flying over the grandstand for the Finnish National Opera
- Mylly shopping centre, bar and glass railings for the older part



Company name: ZUMA Products OY

ZUMA Design & Interiors

Address: Haapakyläntie 13 B 7

FI-03100 Nummela

Website: www.zuma.fi

Established in: 2011
Number of employees: 2-3

Turnover (2018): €1 000 000

Contact person: Entrepreneur

Tiina-Mari Tuominen +358 40 700 9903

tiina-mari.tuominen@zuma.fi

Zuma Interiors is a service company providing hotel furniture and free-standing furniture and furnishings for public spaces. Zuma assists the designers and buyers of premises in purchasing, selecting and tendering out furniture. The company also delivers the furniture and products to the site, removes and disposes of the packaging and installs the furniture. Zuma's main competencies lie in international transports and logistics, as well as in handling export and import transactions.

Core competencies:

- Purchasing/procurement
- Search for product alternatives
- Knowledge of materials
- Transport and logistics
- Import and export processes and installation services
- Project supervision and customer service
- Sale and marketing and social media skills

References:

Various hotels, restaurants and public spaces around Finland e.g.

- Scandic
- Hilton
- Holiday Club
- Holiday inn
- Rantalinna
- Martela
- VVO
- Messukeskus
- NCC
- Metsä
- Meyer





The list of company data sheets has been compiled as a part of the Business Networks of the Regional Towns
Project.

The regional town network

a group of towns with a million people and thousands of top companies across the country

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